



Russ
Lyon

Sotheby's
INTERNATIONAL REALTY



DESERT MOUNTAIN

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Treating Clients Like Family

www.DesertMountainHomesandLots.com

Please find below the Desert Mountain Market Overview for September 2015. You can view all currently listed Desert Mountain homes and lots at our website www.desertmountainhomesandlots.com. Please do call or email with any questions.

Our business philosophy is simple - we stick to the basics, show up on time, answer our phones, deliver what we promise and....***We Treat our Clients like Family!***

Kirk & Keith Marshall - The Marshall Brothers

Desert Mountain **Real Estate Market Update**

Homes

	# of		List Price	Price/SqFt	SqFt	Days On Market
	Listings	Homes				
Active	135	Low	\$ 629,900	\$ 230	1,836	2
		Avg.	\$ 2,058,941	\$ 398	4,822	267
		High	\$ 7,998,000	\$1,052	10,236	2,585
Pending	11	Low	\$ 749,000	\$ 203	2,901	57
		Avg.	\$ 2,094,583	\$ 309	4,457	347
		High	\$ 2,695,000	\$ 473	8,001	833

Homes Sold - September 2015

	#/Sold		List Price	Sold Price	Sold	SqFt	Days On Market
	Listings				\$/SqFt		
Sold	9	Low	\$ 895,000	\$ 795,000	\$ 205	3,248	0
		Avg.	\$ 1,389,778	\$ 1,281,550	\$ 292	4,619	282
		High	\$ 3,000,000	\$ 2,700,000	\$ 412	7,307	563

Homes Sold - September 2015 by Village

MLS #	Address	SqFt	\$/SqFt	Apx. Sold Date	List Price	Sold Price
5306449	Haciendas 15	3,248	245	9/11	\$ 895,000	\$ 795,000
5234639	Desert Fairways 15	3,664	232	9/04	\$ 895,000	\$ 850,000
5178040	Sunrise 293	4,362	197	9/29	\$ 999,000	\$ 860,000
5257093	Mountain Skyline 22	4,266	234	9/21	\$1,089,000	\$1,000,000
5065963	Apache Peak 58	4,788	563	9/01	\$1,625,000	\$1,018,950
5183808	Grey Fox 84	4,031	300	9/20	\$1,499,000	\$1,210,000
5240840	Mountain Skyline28	5,294	241	9/14	\$1,295,000	\$1,275,000
5303126	Grey Fox 166	4,607	396	9/03	\$1,899,000	\$1,825,000
5341888	Saguaro Forest 281	7,307	370	9/30	\$3,000,000	\$2,700,000

Lots	Lots	# of Listings	List Price	Apx. Acres	Agent	Days On Market
Active	116	Low	\$ 75,000	.5	4	642
		Avg.	\$ 470,926	2		
		High	\$ 1,950,000	12		
Pending	11	Low	\$ 124,000	1	12	273
		Avg.	\$ 323,881	1		
		High	\$ 700,000	2		
Sold	4	#/Sold Listings	Sold Price	Apx. Acres	Agent	Days On Market
		Low	\$ 70,000	1	12	
		Avg.	\$ 285,375	1	63	
		High	\$ 595,000	2	1,469	

Lots Sold - September 2015 by Village

MLS #	Address	List Price	Sold Price	Acres	Apx. COE	DOM
5163757	Eagle Feather 359	\$ 115,000	\$ 70,000	1.08	9/11	385
5316690	Painted Sky 87	\$ 99,000	\$ 99,000	1.06	9/09	12
5036105	Saguaro Forest 10	\$ 395,000	\$ 377,500	.96	9/24	667
5231222	Saguaro Forest 45	\$ 650,000	\$ 645,000	2.25	9/25	1,469

If you would like any additional information, please do call or email us. All data collected from the MLS Listing Service as of 9/30/2015. If you are currently working with another Broker please do not consider this a solicitation.



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