



Russ
Lyon

Sotheby's
INTERNATIONAL REALTY



DESERT MOUNTAIN

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Treating Clients Like Family

Please find below the Desert Mountain Market Overview for September 2014. With our extensive knowledge of 24 years combined experience at Desert Mountain and over \$438 million in Sales since 2000, we are confident that we can help you in your real estate needs. Our ability to market and present your property with integrity and honesty is our top priority.

Our business philosophy is simple - we stick to the basics, show up on time, answer our phones, deliver what we promise and.....*We Treat our Clients like Family!*

Kirk & Keith Marshall - The Marshall Brothers

Desert Mountain Real Estate Market Update

Homes - Currently Listed

	# of Listings	Homes	List Price	Price/SqFt	SqFt	Agent Days On Market
Active	115	Low	\$ 650,000	\$ 216	1,836	0
		Avg.	\$ 2,251,183	\$ 408	5,100	267
		High	\$ 7,999,999	\$ 1,045	12,500	2,220
Under Contract Backups	2	Low	\$ 2,195,000	\$ 535	4,100	3
		Avg.	\$ 2,345,000	\$ 568	4,125	132
		High	\$ 2,495,000	\$ 601	4,150	262
Pending	7	Low	\$ 849,900	\$ 194	3,600	26
		Avg.	\$ 1,437,643	\$ 282	5,027	250
		High	\$ 2,995,000	\$ 411	7,292	476

Homes Sold - September 2014

	#/Sold Listings	Homes	Sold Price	Sold \$/SqFt	SqFt	Agent Days On Market
Sold	10	Low	\$ 700,000	\$ 220	2,296	11
		Avg.	\$ 1,532,000	\$ 341	4,397	176
		High	\$ 2,550,000	\$ 452	5,842	539

Homes Sold - September 2014 by Village

MLS #	Address	Price per		Sold Date	List Price	Sold Price
		Apx. SqFt	Apx. \$ SqFt			
5139803	Apache Cottage 19	2,296	305	9/30	\$ 725,000	\$ 700,000
5061345	Grey Fox 28	3,412	220	9/19	\$ 899,000	\$ 750,000
5153136	Apache Cottage 44	2,454	365	9/24	\$ 949,000	\$ 895,000
5151583	Grey Fox 155	4,350	299	9/15	\$1,395,000	\$1,300,000
5063422	Sunrise 295	4,421	362	9/30	\$1,600,000	\$1,600,000
5113273	Gambel Quail 245	4,414	374	9/10	\$1,795,000	\$1,650,000
5166442	Arrow head 33	5,676	291	9/29	\$1,695,000	\$1,650,000
5067447	Rose Quartz 58	5,458	371	9/24	\$2,275,000	\$2,025,000
4918370	Painted Sky 53	5,842	377	9/30	\$2,399,000	\$2,200,000
5011739	Lost Star 2	5,645	452	9/15	\$2,775,000	\$2,550,000

Lots - Currently Listed

	# of Lots	Listings	List Price	Apx. Total	Agent
				Acres	Days On Market
Active	130	Low	\$ 99,999	.5	5
		Avg.	\$ 499,296	2	485
		High	\$ 1,950,000	12	2,811
Under Contract Backups	1	Low	\$ 299,900	1	1,461
		Avg.	\$ 299,900	1	1,461
		High	\$ 299,900	2	1,461
Pending	1	Low	\$ 122,900	1	129
		Avg.	\$ 122,900	1	129
		High	\$ 122,900	1	129
	#/Sold Listings	Lots	Sold Price	Apx. Total	Agent
				Acres	Days On Market
Sold	3	Low	\$ 90,000	.81	281
		Avg.	\$ 110,667	.87	358
		High	\$ 125,000	.95	420

Lots Sold - September 2014 by Village

MLS #	Address	List Price	Sold Price	Apx.		
				Acres	COE	DOM
4976550	Grey Fox 136	\$ 95,000	\$ 90,000	.60	9/09	420
5001604	Arrow head 65	\$ 145,000	\$ 117,000	.69	9/26	373
5044429	Mountain Skyline 18	\$ 147,000	\$ 125,000	.95	9/12	281



If you would like any additional information, please contact us for a consultation.
All data collected from the MLS Listing Service as of 10/01/2014.



If you are currently working with another Broker please do not consider this a solicitation.



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