



Russ Lyon | Sotheby's  
INTERNATIONAL REALTY



# DESERT MOUNTAIN

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**Treating Clients Like Family**

[www.DesertMountain.properties](http://www.DesertMountain.properties)

Please find below the Desert Mountain Market Overview for November 2017. You can view all currently listed Desert Mountain homes and lots very easily on our “quick search” map at our website [DesertMountain.properties](http://DesertMountain.properties). Simply click on the Desert Mountain community located on the Scottsdale Map in the middle of the home page. Additionally... see what has sold in the last year. Please call or email with any questions.

Our business philosophy is simple - we stick to the basics, show up on time, answer our phones, deliver what we promise and.....***We Treat our Clients like Family!***

Kirk & Keith Marshall - The Marshall Brothers

## *Desert Mountain* Real Estate Market Update

### Homes

	# of Listings	Homes	List Price	Price/SqFt	SqFt	Days On Market
Active	185	Low	\$ 539,500	\$ 176	1,836	1
		Avg.	\$ 2,291,191	\$ 422	4,939	284
		High	\$12,500,000	\$1,219	12,415	1,519
Pending	21	Low	\$ 599,000	\$ 225	2,086	2
		Avg.	\$ 1,889,832	\$ 358	4,491	307
		High	\$ 4,495,000	\$ 714	6,465	814

### Homes Sold November 2017

	#/Sold Listings	List Price	Sold Price	Sold \$/SqFt	SqFt	Days On Market	
Sold	2	Low	\$ 2,250,000	\$ 2,100,000	\$ 229	4,960	343
		Avg.	\$ 2,449,500	\$ 2,362,500	\$ 382	7,386	476
		High	\$ 2,649,000	\$ 2,625,000	\$ 407	9,813	609

## Homes Sold - November 2017 by Village

MLS #	Address	SqFt	Apx. \$/SqFt	Sold Date	List Price	Sold Price
5519209	Apache Peak 131	9,813	214	11/01	\$2,250,000	\$2,100,000
5441410	Apache Peak 136/137	4,960	529	11/16	\$2,649,000	\$2,625,000

## Lots

	# of Lots	# of Listings		
		Low	Avg.	High
Active	98	\$ 74,950	\$ 435,392	\$ 1,595,000
			711	4,206
Pending	11	\$ 95,000	\$ 220,945	\$ 499,000
			468	2,152
Sold	#/Sold Lots	Apx. Sold Price		
		Low	Avg.	High
	8	\$ 105,000	\$ 298,750	\$ 665,000
			.78	.89
			.97	1,331

## Lots Sold - November 2017 by Village

MLS #	Address	List Price	Sold Price	Apx. Acres	COE	DOM
5344650	Eagle Feather 370	\$114,000	\$105,000	1.07	11/29	737
5584475	Grey Fox 4	\$150,000	\$120,000	.84	11/29	242
5319552	Arrowhead 22	\$178,000	\$155,000	.70	11/28	814
5519623	Apache Peak 137	\$210,000	\$190,000	.95	11/01	50
5543623	Turquoise Ridge 13	\$295,000	\$285,000	.78	11/13	311
5185461	Painted Sky 11	\$395,000	\$360,000	1.08	11/17	1,132
5504419	Sunset Canyon 36	\$539,000	\$510,000	.76	11/14	404
5545577	Saguaro Forest 125	\$849,000	\$665,000	1.12	11/02	295

If you would like any additional information, please do call or email us. All data collected from the MLS Listing Service as of 11/30/2017. If you are currently working with another Broker please do not consider this a solicitation.

To view our website please click on any area of the Market Update.



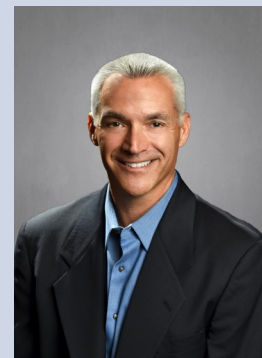
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