



Russ Lyon | Sotheby's
INTERNATIONAL REALTY



DESERT MOUNTAIN

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Treating Clients Like Family

www.DesertMountain.properties

Please find below the Desert Mountain Market Overview for November 2016. You can view all currently listed Desert Mountain homes and lots at our website www.DesertMountain.properties. Please do call or email with any questions.

Our business philosophy is simple - we stick to the basics, show up on time, answer our phones, deliver what we promise and.....***We Treat our Clients like Family!***

Kirk & Keith Marshall - The Marshall Brothers

Desert Mountain Real Estate Market Update

Homes

	# of Listings	Homes	List Price	Price/SqFt	SqFt	Days On Market
Active	193	Low	\$ 549,000	\$ 222	1,836	1
		Avg.	\$ 2,291,825	\$ 429	4,809	259
		High	\$10,900,000	\$1,444	10,304	1,262
Pending	7	Low	\$ 875,000	\$ 291	2,296	32
		Avg.	\$ 1,329,250	\$ 370	3,559	202
		High	\$ 2,449,000	\$ 455	5,386	663

Homes Sold - November 2016

	#/Sold Listings	List Price	Sold Price	Sold \$/SqFt	SqFt	Days On Market
Sold	14	Low	\$ 1,045,000	\$ 985,000	\$ 253	3,888
		Avg.	\$ 1,520,000	\$ 1,455,000	\$ 310	4,568
		High	\$ 1,995,000	\$ 1,925,000	\$ 367	5,249

Homes Sold - November 2016 by Village

MLS #	Address	SqFt	Apx. \$/SqFt	Sold Date	List Price	Sold Price
5318320	Cochise Ridge 91	2,576	243	11/08	\$ 650,000	\$ 625,000
5369876	Desert Hills 17	3,000	233	11/16	\$ 739,000	\$ 700,000
5439146	Apache Cottage 6	2,454	344	11/16	\$ 885,000	\$ 844,000
5385665	Arrowhead 18	5,420	200	11/28	\$1,225,000	\$1,085,000
5509850	Mountain Skyline 25	4,380	287	11/14	\$1,295,000	\$1,255,000
5499514	Apache Peak 62	3,800	362	11/07	\$1,478,500	\$1,375,000
5502281	Apache Peak 41	4,510	338	11/30	\$1,525,000	\$1,525,000
5192130	Sunset Canyon 52	5,498	282	11/29	\$1,725,000	\$1,550,000
5175332	Lone Mountain 28	5,329	307	11/03	\$1,850,000	\$1,638,250
5403924	Apache Peak 126	6,366	267	11/07	\$1,750,000	\$1,700,000
5356208	Sunset Canyon 51	5,476	329	11/28	\$2,175,000	\$1,800,000
5465459	Lost Star 16	5,891	334	11/01	\$1,999,999	\$1,965,000
5358509	Turquoise Ridge 12	7,139	350	11/30	\$2,728,000	\$2,500,000
5422804	Saguaro Forest 5	7,558	397	11/08	\$3,495,000	\$3,000,000

Lots	# of Lots	# of Listings	List Price	Apx. Acres	Days On Market
Active	118	Low	\$ 69,000	.91	1
		Avg.	\$ 488,814	.98	720
		High	\$ 1,945,000	1.01	3,811
Pending	6	Low	\$ 110,000	.97	307
		Avg.	\$ 294,875	.91	953
		High	\$ 649,000	.90	2,929
Sold	#/Sold Lots	#/Sold Listings	Sold Price	Apx. Acres	Days On Market
Sold	3	Low	\$ 122,000	.94	6
		Avg.	\$ 146,833	.95	323
		High	\$ 168,500	.96	623

Lots Sold - November 2016 by Village

MLS #	Address	List Price	Sold Price	Acres	Apx. COE	DOM
5352179	Gambel Quail 178	\$ 129,900	\$ 122,000	1.18	11/22	341
5219780	Sunrise 299	\$ 159,999	\$ 150,000	1.10	11/04	623
5512251	Grey Fox 167	\$ 175,000	\$ 168,500	.50	11/02	6

If you would like any additional information, please do call or email us. All data collected from the MLS Listing Service as of 12/01/2016. If you are currently working with another Broker please do not consider this a solicitation.

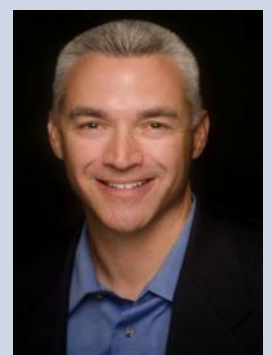
To view our website please click on any area of the Market Update.



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