



Russ Lyon | Sotheby's
INTERNATIONAL REALTY



DESERT MOUNTAIN

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Treating Clients Like Family

www.DesertMountain.properties

Please find below the Desert Mountain Market Overview for December 2016. You can view all currently listed Desert Mountain homes and lots at our website www.DesertMountain.properties. Please do call or email with any questions.

Our business philosophy is simple - we stick to the basics, show up on time, answer our phones, deliver what we promise and.....***We Treat our Clients like Family!***

Kirk & Keith Marshall - The Marshall Brothers

Desert Mountain **Real Estate Market Update**

Homes

	# of Listings	Homes	List Price	Price/SqFt	SqFt	Days On Market
Active	188	Low	\$ 555,000	\$ 206	1,836	6
		Avg.	\$ 2,342,081	\$ 433	4,999	279
		High	\$10,900,000	\$1,444	11,625	1,262
Pending	11	Low	\$ 609,500	\$ 240	2,045	8
		Avg.	\$ 1,118,250	\$ 330	3,559	227
		High	\$ 2,449,000	\$ 455	5,386	777

Homes Sold - December 2016

	#/Sold Listings	List Price	Sold Price	Sold \$/SqFt	SqFt	Days On Market
Sold	6	Low	\$ 732,500	\$ 273	2,070	39
		Avg.	\$ 1,040,250	\$ 348	3,023	104
		High	\$ 1,375,000	\$ 386	4,451	254

Homes Sold - December 2016 by Village

MLS #	Address	SqFt	Apx. \$/SqFt	Sold Date	List Price	Sold Price
5514474	Apache Cottage 26	2,438	298	12/28	\$ 732,500	\$ 727,500
5528145	Sonoran Ridge 2	2,070	371	12/29	\$ 769,000	\$ 769,000
5500332	Apache Cottage 36	2,296	370	12/15	\$ 875,000	\$ 850,000
5459759	Cochise Ridge 90	3,325	341	12/06	\$1,195,000	\$1,135,250
5504699	Desert Hills 22	4,451	273	12/08	\$1,295,000	\$1,215,000
5420163	Gambel Quail 241	3,560	376	12/08	\$1,375,000	\$1,340,000

Lots	# of Lots	# of Listings	Apx.		Days On Market
			List Price	Acres	
Active	109	Low	\$ 69,000	.91	1
		Avg.	\$ 478,410	.98	696
		High	\$ 1,945,000	1.01	3,874
Pending	5	Low	\$ 145,000	.97	26
		Avg.	\$ 506,000	.91	653
		High	\$ 1,295,000	.90	2,217
Sold	#/Sold Lots	#/Sold Listings	Apx.		Days On Market
			Sold Price	Acres	
Sold	7	Low	\$ 105,000	.68	303
		Avg.	\$ 278,657	.88	1,040
		High	\$ 649,000	1.00	2,940

Lots Sold - December 2016 by Village

MLS #	Address	List Price	Sold Price	Acres	Apx. COE	DOM
4886968	Eagle Feather 367	\$ 139,000	\$ 105,000	.90	12/30	1,039
5464495	Gambel Quail 150	\$ 110,000	\$ 110,000	.72	12/20	167
5344800	Gambel Quail 199	\$ 125,000	\$ 113,000	1.00	12/29	451
5488610	Painted Sky 54	\$ 318,000	\$ 295,000	.99	12/29	127
5406763	Eagle Feather 412	\$ 335,000	\$ 303,600	1.06	12/29	305
5044139	Cochise Geronimo 27	\$ 549,000	\$ 375,000	1.02	12/29	1,099
5102910	Sunset Canyon 31	\$ 649,000	\$ 649,000	.94	12/12	976

If you would like any additional information, please do call or email us. All data collected from the MLS Listing Service as of 1/02/2017. If you are currently working with another Broker please do not consider this a solicitation.

To view our website please click on any area of the Market Update.



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