



Russ Lyon | Sotheby's
INTERNATIONAL REALTY



DESERT MOUNTAIN

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Treating Clients Like Family

www.DesertMountain.properties

Please find below the Desert Mountain Market Overview for January 2017. You can view all currently listed Desert Mountain homes and lots very easily on our “quick search” map at our website DesertMountain.properties. As well as see what has sold in the last year. Please do call or email with any questions.

Our business philosophy is simple - we stick to the basics, show up on time, answer our phones, deliver what we promise and.....*We Treat our Clients like Family!*

Kirk & Keith Marshall - The Marshall Brothers

Desert Mountain Real Estate Market Update

Homes

	# of Listings	Homes	List Price	Price/SqFt	SqFt	Days On Market
Active	188	Low	\$ 555,000	\$ 206	1,836	1
		Avg.	\$ 2,332,822	\$ 428	5,038	287
		High	\$ 9,950,000	\$1,318	11,625	1,324
Pending	15	Low	\$ 609,500	\$ 240	2,544	129
		Avg.	\$ 1,832,399	\$ 385	4,526	356
		High	\$ 4,300,000	\$ 526	8,178	746

Homes Sold - January 2017

	#/Sold Listings	List Price	Sold Price	Sold \$/SqFt	SqFt	Days On Market
Sold	11	Low	\$ 649,000	\$ 625,000	\$ 252	2,045
		Avg.	\$ 1,192,000	\$ 1,122,955	\$ 332	3,256
		High	\$ 2,449,000	\$ 2,225,000	\$ 413	5,386

Homes Sold - January 2017 by Village

MLS #	Address	SqFt	Apx. \$/SqFt	Sold Date	List Price	Sold Price
5530261	Sonoran Ridge 34	2,045	306	1/04	\$ 649,000	\$ 625,000
5505130	Sonoran Cottage 3	2,292	273	1/27	\$ 695,000	\$ 625,000
5502638	Cochise Ridge 103	2,576	252	1/31	\$ 695,000	\$ 650,000
5390706	Sonoran Ridge 30	2,288	315	1/20	\$ 799,000	\$ 720,000
5536481	Sonoran Ridge 16	2,288	376	1/16	\$ 890,000	\$ 860,000
5196653	Desert Greens 49	2,990	309	1/03	\$ 995,000	\$ 922,500
5547762	Grey Fox 28	3,412	278	1/31	\$ 995,000	\$ 950,000
5446214	Lookout Ridge 4	3,125	352	1/19	\$1,195,000	\$1,100,000
5402658	Sunrise 259	4,559	373	1/27	\$1,775,000	\$1,700,000
5496106	Grey Fox 1	4,850	407	1/05	\$1,975,000	\$1,975,000
5517229	Saguaro Forest 296	5,386	413	1/11	\$2,449,000	\$2,225,000

Lots

	Lots	# of Listings	List Price	Days On Market
Active	120	Low	\$ 69,000	1
		Avg.	\$ 478,819	688
		High	\$ 1,945,000	3,904
Pending	4	Low	\$ 210,000	49
		Avg.	\$ 433,250	211
		High	\$ 649,000	398

	Lots	#/Sold Listings	Sold Price	Apx. Acres	Days On Market
Sold	6	Low	\$ 130,000	.88	22
		Avg.	\$ 240,667	.93	197
		High	\$ 355,000	1.00	655

Lots Sold - January 2017 by Village

MLS #	Address	List Price	Sold Price	Acres	Apx. COE	DOM
5531082	Eagle Feather 376	\$ 145,000	\$ 130,000	.88	1/05	26
5540815	Gambel Quail 45	\$ 157,500	\$ 157,500	.96	1/24	22
5503370	Sunrise 253	\$ 227,500	\$ 200,000	1.15	1/16	63
5518747	Mountain Skyline 45	\$ 299,000	\$ 284,000	.79	1/31	94
5258412	Lone Mountain 46	\$ 349,000	\$ 317,500	5.78	1/12	655
5400260	Cintarosa 344	\$ 375,000	\$ 355,000	2.31	1/06	324

If you would like any additional information, please do call or email us. All data collected from the MLS Listing Service as of 2/01/2017. If you are currently working with another Broker please do not consider this a solicitation.

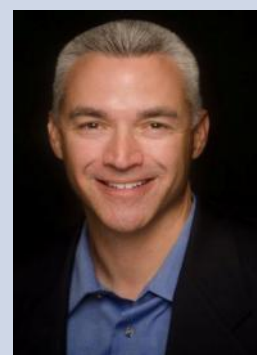
To view our website please click on any area of the Market Update.



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