



Russ
Lyon

Sotheby's
INTERNATIONAL REALTY



DESERT MOUNTAIN

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Treating Clients Like Family

www.DesertMountainHomesandLots.com

Please find below the Desert Mountain Market Overview for January 2016. You can view all currently listed Desert Mountain homes and lots at our website www.desertmountainhomesandlots.com. Please do call or email with any questions.

Our business philosophy is simple - we stick to the basics, show up on time, answer our phones, deliver what we promise and....***We Treat our Clients like Family!***

Kirk & Keith Marshall - The Marshall Brothers

Desert Mountain **Real Estate Market Update**

Homes

	# of		List Price	Price/SqFt	SqFt	Days On Market
	Listings	Homes				
Active	185	Low	\$ 615,000	\$ 119	1,836	1
		Avg.	\$ 2,171,756	\$ 417	4,876	249
		High	\$ 8,375,000	\$1,052	10,236	1,095
Pending	11	Low	\$ 749,900	\$ 223	3,361	8
		Avg.	\$ 1,912,359	\$ 403	4,601	352
		High	\$ 3,195,000	\$ 566	5,963	400

Homes Sold - January 2016

	#/Sold		List Price	Sold Price	Sold	SqFt	Days On Market
	Listings				\$/SqFt		
Sold	10	Low	\$ 800,000	\$ 790,000	\$ 203	2,873	34
		Avg.	\$ 1,479,813	\$ 1,351,763	\$ 313	4,465	230
		High	\$ 2,295,000	\$ 2,025,000	\$ 557	5,987	742

Homes Sold - January 2016 by Village

MLS #	Address	SqFt	Apx. \$/SqFt	Sold Date	List Price	Sold Price
5355024	Desert Hills 46	3,901	203	1/12	\$ 800,000	\$ 790,000
5349146	Desert Fairways 2	3,824	237	1/21	\$ 925,000	\$ 905,000
5210350	Sunrise 331	4,193	229	1/27	\$ 995,000	\$ 960,000
5331481	Arrowhead 26	5,157	208	1/15	\$1,295,000	\$1,075,000
5365601	Sunrise 288	3,172	378	1/25	\$1,249,000	\$1,200,000
5264340	Mountain Skyline 91	5,987	242	1/15	\$1,595,000	\$1,450,000
5342314	Rose Quartz 1	4,163	369	1/10	\$1,675,000	\$1,537,500
5276253	Cinterosa 328	2,873	557	1/29	\$1,694,126	\$1,600,126
5232978	Gamble Quail 255	5,634	351	1/06	\$2,275,000	\$1,975,000
5234250	Rose Quarts 25-27	5,742	353	1/27	\$2,295,000	\$2,025,000

Lots	Lots	# of Listings	List Price	Apx. Acres	Days On Market
Active	127	Low	\$ 67,000	.98	1
		Avg.	\$ 467,697	2.00	627
		High	\$ 1,950,000	1.01	3,538
Pending	7	Low	\$ 89,000	.97	139
		Avg.	\$ 168,500	.88	605
		High	\$ 369,000	.90	1,843
Sold	Lots	#/Sold Listings	Sold Price	Apx. Acres	Days On Market
Sold	2	Low	\$ 145,000	1.56	94
		Avg.	\$ 340,000	.93	145
		High	\$ 535,000	.83	197

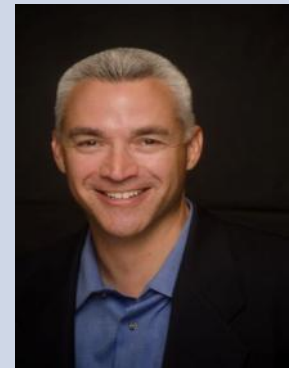
Lots Sold - January 2016 by Village

MLS #	Address	List Price	Sold Price	Acres	Apx. COE	DOM
5328247	Eagle Feather 351	\$ 159,000	\$ 145,000	1.56	1/11	94
5295157	Saguaro Forest 112	\$ 565,000	\$ 535,000	.83	1/19	197

If you would like any additional information, please do call or email us. All data collected from the MLS Listing Service as of 01/31/2016. If you are currently working with another Broker please do not consider this a solicitation.



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