



Russ
Lyon

Sotheby's
INTERNATIONAL REALTY



DESERT MOUNTAIN

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Treating Clients Like Family

www.DesertMountainHomesandLots.com

Please find below the Desert Mountain Market Overview for March 2015. You can view all currently listed Desert Mountain homes and lots at our website www.desertmountainhomesandlots.com. Please do call or email with any questions.

Our business philosophy is simple - we stick to the basics, show up on time, answer our phones, deliver what we promise and.....***We Treat our Clients like Family!***

Kirk & Keith Marshall - The Marshall Brothers

Desert Mountain **Real Estate Market Update**

Homes

	# of Listings	Homes	List Price	Price/SqFt	SqFt	Agent Days On Market
Active	166	Low	\$ 624,000	\$ 225	1,836	1
		Avg.	\$ 2,183,661	\$ 409	5,003	269
		High	\$ 7,975,000	\$ 925	10,236	2,403
Pending	20	Low	\$ 684,500	\$ 218	2,191	42
		Avg.	\$ 1,999,535	\$ 346	4,392	155
		High	\$ 5,322,500	\$ 492	10,550	758

Homes Sold - March 2015

	#/Sold Listings	List Price	Sold Price	Sold \$/SqFt	SqFt	Agent Days On Market	
Sold	15	Low	\$ 650,000	\$ 610,000	\$ 202	1,836	26
		Avg.	\$ 1,482,793	\$ 1,353,233	\$ 315	4,202	162
		High	\$ 3,075,000	\$ 2,800,000	\$ 556	7,361	387

Homes Sold - March 2015 by Village

MLS #	Address	Apx.		Sold Date	List Price	Sold Price
		SqFt	\$/SqFt			
5191230	Sonoran Cottage 43	1,836	332	3/07	\$ 650,000	\$ 610,000
5143854	Desert Greens 45	2,576	249	3/16	\$ 699,000	\$ 642,500
5125565	Desert Greens 47	3,350	231	3/17	\$ 840,000	\$ 775,000
5165400	Sunrise 223	3,891	202	3/31	\$ 849,900	\$ 785,000
5210244	Sonoran Ridge 36	2,490	339	3/12	\$ 875,000	\$ 843,000
5113658	Gambel Quail 37	3,926	231	3/30	\$ 995,000	\$ 905,000
5114426	Cochise Ridge 69	3,984	276	3/16	\$1,199,000	\$1,100,000
5056687	Gambel Qual 148 & 155	4,244	259	3/23	\$1,295,000	\$1,100,000
5226562	Lookout Ridge 26	2,960	405	3/13	\$1,250,000	\$1,200,000
5234348	Gambel Quail 119	4,591	294	3/26	\$1,499,000	\$1,350,000
5228000	Saguaro Forest 92	5,280	294	3/27	\$1,795,000	\$1,550,000
5214744	Apache Peak 34	4,835	405	3/18	\$2,075,000	\$1,960,000
5168857	Saguaro Forest 128	6,170	373	3/25	\$2,550,000	\$2,300,000
5184547	Mountain Skyline 49	7,361	323	3/24	\$2,595,000	\$2,378,000
5185002	Saguaro Forest 80	5,535	506	3/17	\$3,075,000	\$2,800,000

Lots

	# of		List Price	Apx.	Agent
	Lots	Listings		Acres	Days On Market
Active	145	Low	\$ 89,000	.5	5
		Avg.	\$ 475,346	2	505
		High	\$ 1,795,000	12	2,963
Pending	11	Low	\$ 127,000	1	243
		Avg.	\$ 239,340	1.5	525
		High	\$ 452,500	2.5	1,033
Sold	5	Low	\$ 124,950	.5	11
		High	\$ 165,000	2	1,011

Lots Sold - March 2015 by Village

MLS #	Address	List Price	Sold Price	Apx.		
				Acres	COE	DOM
5060497	Grey Fox 82	\$ 140,000	\$ 124,950	.50	3/23	264
5209863	Grey Fox 123	\$ 140,000	\$ 125,000	.73	3/12	97
4771733	Gambel Quail Preserve 237	\$ 155,000	\$ 135,000	.85	3/23	1,011
5244774	Mountain Skyline 30	\$ 170,000	\$ 150,000	.85	3/26	11
5213192	Gambel Quail 103	\$ 179,000	\$ 165,000	1.01	3/20	63

If you would like any additional information, please do call or email us. All data collected from the MLS Listing Service as of 4/2/2015. If you are currently working with another Broker please do not consider this a solicitation.



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