



Russ Lyon | Sotheby's
INTERNATIONAL REALTY



DESERT MOUNTAIN

Keith Marshall

602-809-4100

Keith.Marshall@RussLyon.com

Kirk Marshall

602-882-2112

Kirk.Marshall@RussLyon.com

Treating Clients Like Family

www.DesertMountain.properties

Please find below the Desert Mountain Market Overview for April 2017. You can view all currently listed Desert Mountain homes and lots very easily on our “quick search” map at our website DesertMountain.properties. Simply click on the Desert Mountain community located on the Scottsdale Map in the middle of the home page. As well as see what has sold in the last year. Please do call or email with any questions.

Our business philosophy is simple - we stick to the basics, show up on time, answer our phones, deliver what we promise and.....***We Treat our Clients like Family!***

Kirk & Keith Marshall - The Marshall Brothers

Desert Mountain **Real Estate Market Update**

Homes

	# of Listings	Homes	List Price	Price/SqFt	SqFt	Days On Market
Active	172	Low	\$ 565,000	\$ 185	1,836	5
		Avg.	\$ 2,278,320	\$ 417	5,093	324
		High	\$ 9,788,000	\$1,152	11,625	1,413
Pending	27	Low	\$ 555,000	\$ 206	2,960	23
		Avg.	\$ 1,797,899	\$ 370	4,383	193
		High	\$ 9,950,000	\$1,318	8,459	705

Homes Sold - April 2017

	#/Sold Listings	List Price	Sold Price	Sold \$/SqFt	SqFt	Days On Market
Sold	15	Low	\$ 645,000	\$ 645,000	\$ 243	2,292
		Avg.	\$ 2,115,600	\$ 1,932,600	\$ 401	4,557
		High	\$ 4,895,000	\$ 4,450,000	\$ 651	8,800
						1,217

Homes Sold - April 2017 by Village

MLS #	Address	SqFt	Apx. \$/SqFt	Sold Date	List Price	Sold Price
5536956	Sonoran Cottage 32	2,292	281	4/27	\$ 645,000	\$ 645,000
5544561	Apache Cottage 29	2,296	287	4/12	\$ 695,000	\$ 660,000
5335889	Desert Fairways 23	3,300	247	4/20	\$ 848,000	\$ 815,000
5565235	Arrowhead 19	3,505	243	4/20	\$ 895,000	\$ 850,000
5524180	Lookout Ridge 30	3,538	325	4/17	\$ 1,299,000	\$ 1,150,000
5534860	Cochise Ridge 66	3,201	368	4/24	\$ 1,195,000	\$ 1,179,000
5514877	Mountain Skyline 83	4,915	285	4/21	\$ 1,478,000	\$ 1,400,000
5366230	Eagle Feather 363	4,065	351	4/07	\$ 1,499,999	\$ 1,425,000
5503471	Chiricahua 227	4,093	517	4/27	\$ 2,249,000	\$ 2,115,000
5487245	Lost Star 41	4,307	557	4/14	\$ 2,495,000	\$ 2,400,000
5354788	Apache Peak 148	5,150	476	4/05	\$ 2,495,000	\$ 2,450,000
5553621	Lost Star 9	7,361	360	4/28	\$ 2,995,000	\$ 2,650,000
5532186	Apache Peak 118	4,702	617	4/24	\$ 3,175,000	\$ 2,900,000
5258876	Lone Mountain II 69/70	8,800	443	4/14	\$ 4,895,000	\$ 3,900,000
5256455	Seven Arrows 17	6,833	651	4/28	\$ 4,875,000	\$ 4,450,000

Lots

	# of			List Price	Days On Market	
		Lots	Listings			
Active	116	Low		\$ 69,900	6	
		Avg.		\$ 447,642	652	
		High		\$ 1,695,000	3,993	
Pending	13	Low		\$ 149,900	34	
		Avg.		\$ 334,175	634	
		High		\$ 860,000	1,821	
Sold	5	#/Sold		Apx.		
		Lots	Listings	Sold Price	Acres	Days On Market
		Low		\$ 75,000	.76	57
		Avg.		\$ 140,000	.89	837
		High		\$ 185,000	.97	2,705

Lots Sold - April 2017 by Village

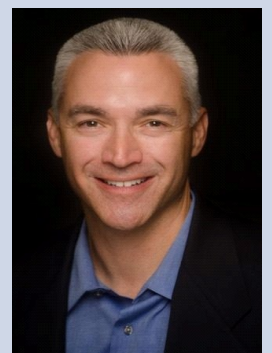
MLS #	Address	List Price	Sold Price	Apx. Acres	COE	DOM
5554757	Gambel Quail	\$ 99,000	\$ 75,000	1.15	4/27	57
5551891	Rose Quartz 41	\$ 135,000	\$ 120,000	.47	4/29	889
5482343	Grey Fox 73	\$ 165,000	\$ 145,000	.45	4/21	250
5461516	Sunrise 323	\$ 179,900	\$ 175,000	1.06	4/07	288
5211528	Rose Quartz 90	\$ 195,000	\$ 185,000	.68	4/23	2,705

If you would like any additional information, please do call or email us. All data collected from the MLS Listing Service as of 5/01/2017. If you are currently working with another Broker please do not consider this a solicitation.

To view our website please click on any area of the Market Update.



Treating Clients Like Family



Keith Marshall
602.809.4100
Keith.Marshall@RussLyon.com



Kirk Marshall
602.882.2112
Kirk.Marshall@RussLyon.com