



Russ Lyon | Sotheby's
INTERNATIONAL REALTY



DESERT MOUNTAIN

Keith Marshall

602-809-4100

Keith.Marshall@RussLyon.com

Kirk Marshall

602-882-2112

Kirk.Marshall@RussLyon.com

Treating Clients Like Family

www.DesertMountain.properties

Please find below the Desert Mountain Market Overview for June 2017. You can view all currently listed Desert Mountain homes and lots very easily on our “quick search” map at our website DesertMountain.properties. Simply click on the Desert Mountain community located on the Scottsdale Map in the middle of the home page. As well as see what has sold in the last year. Please do call or email with any questions.

Our business philosophy is simple - we stick to the basics, show up on time, answer our phones, deliver what we promise and.....***We Treat our Clients like Family!***

Kirk & Keith Marshall - The Marshall Brothers

Desert Mountain **Real Estate Market Update**

Homes

| | # of Listings | Homes | List Price | Price/SqFt | SqFt | Days On Market |
|---------|---------------|-------|--------------|------------|--------|----------------|
| Active | 138 | Low | \$ 549,500 | \$ 185 | 1,836 | 5 |
| | | Avg. | \$ 2,340,100 | \$ 426 | 5,070 | 324 |
| | | High | \$ 9,788,000 | \$1,219 | 11,625 | 1,413 |
| Pending | 17 | Low | \$ 565,000 | \$ 220 | 1,836 | 0 |
| | | Avg. | \$ 1,797,899 | \$ 370 | 4,383 | 263 |
| | | High | \$ 3,888,888 | \$ 836 | 8,459 | 805 |

Homes Sold - June 2017

| | #/Sold Listings | List Price | Sold Price | Sold \$/SqFt | SqFt | Days On Market |
|------|-----------------|------------|--------------|--------------|----------|----------------|
| Sold | 10 | Low | \$ 725,000 | \$ 708,000 | \$ 218 | 3,250 |
| | | Avg. | \$ 2,917,149 | \$ 2,634,050 | \$ 444 | 5,230 |
| | | High | \$ 9,950,000 | \$ 9,200,000 | \$ 1,219 | 11,625 |
| | | | | | | 1,369 |

Homes Sold - June 2017 by Village

| MLS # | Address | SqFt | Apx. \$/SqFt | Sold Date | List Price | Sold Price |
|---------|---------------------|-------|-----------------|-----------|--------------|--------------|
| 5486786 | Cochise Ridge 46 | 3,250 | 218 | 6/26 | \$ 725,000 | \$ 708,000 |
| 5539289 | Eagle Feather 353 | 3,948 | 241 | 6/13 | \$ 990,000 | \$ 950,000 |
| 5468522 | Sunrise 283 | 4,511 | 266 | 6/06 | \$ 1,299,990 | \$ 1,200,000 |
| 5613388 | Sunrise 291 | 4,165 | 303 | 6/29 | \$ 1,349,000 | \$ 1,262,500 |
| 5477860 | Grey Fox 82 | 3,407 | 409 | 6/14 | \$ 1,495,000 | \$ 1,395,000 |
| 5581337 | Sunrise 260 | 5,477 | 297 | 6/05 | \$ 1,747,500 | \$ 1,625,000 |
| 5442524 | Cochise Geronimo 33 | 4,757 | 494 | 6/15 | \$ 2,495,000 | \$ 2,350,000 |
| 5356281 | Saguaro Forest 166 | 6,782 | 442 | 6/27 | \$ 3,245,000 | \$ 3,000,000 |
| 5525289 | Seven Arrows 28 | 8,459 | 550 | 6/05 | \$ 5,875,000 | \$ 4,650,000 |
| 5506092 | Saguaro Forest 244 | 7,548 | 1,219 | 6/15 | \$ 9,950,000 | \$ 9,200,000 |

Lots

| | # of | Listings | List Price | Days On Market | |
|---------|--------|----------|--------------|----------------|----------------|
| Active | 101 | Low | \$ 109,000 | 17 | |
| | | Avg. | \$ 418,346 | 697 | |
| | | High | \$ 1,595,000 | 4,056 | |
| Pending | 9 | Low | \$ 155,000 | 116 | |
| | | Avg. | \$ 593,143 | 912 | |
| | | High | \$ 1,250,000 | 1,572 | |
| Sold | #/Sold | Listings | Sold Price | Apx. Acres | Days On Market |
| | | | | | |
| Sold | 5 | Low | \$ 155,000 | .85 | 335 |
| | | Avg. | \$ 311,000 | .93 | 877 |
| | | High | \$ 685,000 | .99 | 1,495 |

Lots Sold - June 2017 by Village

| MLS # | Address | List Price | Sold Price | Apx. Acres | COE | DOM |
|---------|---------------------|------------|------------|---------------|------|-------|
| 5294414 | Mountain Skyline 87 | \$ 165,000 | \$ 155,000 | .70 | 6/15 | 737 |
| 5469349 | Turquoise Ridge 38 | \$ 195,000 | \$ 165,000 | .73 | 6/19 | 335 |
| 5394525 | Eagle Feather 441 | \$ 190,000 | \$ 175,000 | 1.05 | 6/16 | 190 |
| 5013899 | Painted Sky 97 | \$ 399,000 | \$ 375,000 | .95 | 6/20 | 1,336 |
| 5205146 | Rose Quartz 90 | \$ 695,000 | \$ 685,000 | 1.88 | 6/16 | 1,495 |

If you would like any additional information, please do call or email us. All data collected from the MLS Listing Service as of 6/03/2017. If you are currently working with another Broker please do not consider this a solicitation.

To view our website please click on any area of the Market Update.



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