



Russ
Lyon

Sotheby's
INTERNATIONAL REALTY



DESERT MOUNTAIN

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Treating Clients Like Family

Please find below the Desert Mountain Market Overview for July 2014. With our extensive knowledge of 24 years combined experience at Desert Mountain and over \$438 million in Sales since 2000, we are confident that we can help you in your real estate needs. Our ability to market and present your property with integrity and honesty is our top priority.

Our business philosophy is simple - we stick to the basics, show up on time, answer our phones, deliver what we promise and.....*We Treat our Clients like Family!*

Kirk & Keith Marshall - The Marshall Brothers

Desert Mountain **Real Estate Market Update**

Homes - Currently Listed

	# of Listings	Homes	List Price	Price/SqFt	SqFt	Agent Days On Market
Active	109	Low	\$ 525,000	\$ 222	1,836	5
		Avg.	\$ 2,350,548	\$ 420	5,175	305
		High	\$ 7,999,999	\$ 1,045	12,500	2,163
Under Contract Backups	6	Low	\$ 975,000	\$ 300	2,476	0
		Avg.	\$ 1,740,000	\$ 387	4,355	148
		High	\$ 3,475,000	\$ 537	6,471	473
Pending	11	Low	\$ 699,900	\$ 214	2,454	60
		Avg.	\$ 1,742,954	\$ 354	4,791	244
		High	\$ 2,995,000	\$ 492	7,292	420

Homes Sold - July 2014

	#/Sold Listings	Homes	Sold Price	Sold \$/SqFt	SqFt	Agent Days On Market
Sold	8	Low	\$ 650,000	\$ 184	1,836	6
		Avg.	\$ 1,408,625	\$ 318	4,302	213
		High	\$ 2,750,000	\$ 419	6,965	648

Homes Sold - July 2014 by Village

MLS #	Address	Price per		Sold Date	List Price	Sold Price
		Apx. SqFt	Apx. \$			
5090173	Sonoran Cottage 30	1,836	354	7/08	\$ 700,000	\$ 650,000
4826022	Desert Greens 44	3,540	184	7/17	\$ 725,000	\$ 650,000
5040072	Rose Quartz 65	3,166	246	7/09	\$ 885,000	\$ 780,000
5128284	Desert Hills 33	4,401	261	7/08	\$1,275,000	\$1,150,000
5134158	Rose Quartz 86	4,660	342	7/08	\$1,595,000	\$1,595,000
5070341	Chiricahua 229	4,059	419	7/02	\$1,950,000	\$1,700,000
5106103	Painted Sky 59	5,792	344	7/04	\$1,995,000	\$1,994,000
4897077	Rose Quartz 59	6,965	395	7/15	\$3,295,000	\$2,750,000

Lots - Currently Listed

	# of Lots	Listings	List Price	Apx. Total	Agent
				Acres	Days On Market
Active	123	Low	\$ 79,999	1	8
		Avg.	\$ 529,184	2	497
		High	\$ 1,950,000	12	2,754
Under Contract Backups	4	Low	\$ 75,000	1	229
		Avg.	\$ 217,725	1	460
		High	\$ 499,000	1	747
Pending	2	Low	\$ 122,900	1	129
		Avg.	\$ 140,950	1	134
		High	\$ 159,000	1	140
Sold	#/Sold Listings	Lots	Sold Price	Apx. Total	Agent
				Acres	Days On Market
Sold	6	Low	\$ 120,500	1	242
		Avg.	\$ 151,333	1	496
		High	\$ 245,000	1	688

Lots Sold - July 2014 by Village

MLS #	Address	List Price	Sold Price	Apx.		
				Acres	COE	DOM
5008610	Eagle Feather 344	\$ 135,000	\$ 120,500	.88	07/31	242
4898471	Gambel Quail 130	\$ 129,000	\$ 122,500	.86	07/15	501
4980770	Gambel Quail 85	\$ 150,000	\$ 135,000	1.09	07/14	340
4821451	Sunrise 335	\$ 325,000	\$ 135,000	1	07/29	688
4821446	Sunrise 333	\$ 325,000	\$ 150,000	1.01	07/29	688
4884504	Lost Star 47	\$ 275,000	\$ 245,000	.84	07/01	517



If you would like any additional information, please contact us for a consultation.

All data collected from the MLS Listing Service as of 07/02/2014



If you are currently working with another Broker please do not consider this a solicitation.



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