



Russ Lyon | Sotheby's
INTERNATIONAL REALTY



DESERT MOUNTAIN

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Treating Clients Like Family

www.DesertMountain.properties

Please find below the Desert Mountain Market Overview for July 2017. You can view all currently listed Desert Mountain homes and lots very easily on our “quick search” map at our website DesertMountain.properties. Simply click on the Desert Mountain community located on the Scottsdale Map in the middle of the home page. As well as see what has sold in the last year. Please do call or email with any questions.

Our business philosophy is simple - we stick to the basics, show up on time, answer our phones, deliver what we promise and.....***We Treat our Clients like Family!***

Kirk & Keith Marshall - The Marshall Brothers

Desert Mountain **Real Estate Market Update**

Homes

	# of Listings	Homes	List Price	Price/SqFt	SqFt	Days On Market
Active	128	Low	\$ 549,500	\$ 185	1,836	2
		Avg.	\$ 2,366,662	\$ 428	5,121	327
		High	\$ 9,498,000	\$1,219	11,625	1,398
Pending	14	Low	\$ 739,000	\$ 189	1,836	11
		Avg.	\$ 1,754,778	\$ 377	4,589	254
		High	\$ 3,888,888	\$ 836	8,459	609

Homes Sold - July 2017

	#/Sold Listings	List Price	Sold Price	Sold \$/SqFt	SqFt	Days On Market	
Sold	8	Low	\$ 565,000	\$ 550,000	\$ 203	1,836	37
		Avg.	\$ 1,217,875	\$ 1,128,228	\$ 315	3,807	308
		High	\$ 2,250,000	\$ 2,000,000	\$ 447	5,802	792

Homes Sold - July 2017 by Village

MLS #	Address	SqFt	Apx. \$/SqFt	Sold Date	List Price	Sold Price
5259140	Sonoran Cottage 18	1,836	300	07/05	\$ 565,000	\$ 550,000
5586739	Desert Greens 63	2,990	214	07/10	\$ 699,000	\$ 640,000
5475047	Desert Horizons 26	3,916	190	07/26	\$ 795,000	\$ 745,825
5563235	Desert Hills 43	3,901	215	07/13	\$ 849,000	\$ 840,000
5544123	Cochise Ridge 26	2,900	405	07/31	\$1,295,000	\$ 1,175,000
5532161	Sunrise 335	4,158	355	07/20	\$1,595,000	\$ 1,475,000
5484880	Turquoise Ridge 34	4,953	323	07/10	\$1,695,000	\$ 1,600,000
5499286	Apache Peak 105	5,802	345	07/25	\$2,250,000	\$ 2,000,000

Lots

	# of			
	Lots	Listings	List Price	Days On Market
Active	99	Low	\$ 99,900	7
		Avg.	\$ 407,311	700
		High	\$ 1,595,000	4,084
Pending	4	Low	\$ 188,900	116
		Avg.	\$ 593,143	912
		High	\$ 995,000	1,572
Sold	5	Low	\$ 172,000	213
		Avg.	\$ 563,500	859
		High	\$ 1,050,000	1,399

Lots Sold - July 2017 by Village

MLS #	Address	List Price	Sold Price	Apx. Acres	COE	DOM
5621178	Grey Fox 24	\$ 199,000	\$ 172,500	1.14	07/10	402
5222037	Gambel Quail 10	\$ 199,000	\$ 180,000	1.25	07/26	923
5532623	Saguaro Forest 319	\$ 450,000	\$ 415,000	2.72	07/05	213
5547186	Saguaro Forest 308	\$1,050,000	\$1,000,000	3.91	07/13	1,399
5013903	Saguaro Forest 118	\$1,250,000	\$1,050,000	2.21	07/05	1,364

If you would like any additional information, please do call or email us. All data collected from the MLS Listing Service as of 08/01/2017. If you are currently working with another Broker please do not consider this a solicitation.

To view our website please click on any area of the Market Update.



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