



Russ Lyon | Sotheby's
INTERNATIONAL REALTY



DESERT MOUNTAIN

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Treating Clients Like Family

www.DesertMountain.properties

Please find below the Desert Mountain Market Overview for August 2017. You can view all currently listed Desert Mountain homes and lots very easily on our “quick search” map at our website DesertMountain.properties. Simply click on the Desert Mountain community located on the Scottsdale Map in the middle of the home page. As well as see what has sold in the last year. Please do call or email with any questions.

Our business philosophy is simple - we stick to the basics, show up on time, answer our phones, deliver what we promise and.....***We Treat our Clients like Family!***

Kirk & Keith Marshall - The Marshall Brothers

Desert Mountain Real Estate Market Update

Homes

	# of Listings	Homes	List Price	Price/SqFt	SqFt	Days On Market
Active	134	Low	\$ 545,000	\$ 185	1,836	2
		Avg.	\$ 2,303,583	\$ 423	5,032	350
		High	\$ 9,498,000	\$1,219	11,625	1,428
Pending	15	Low	\$ 699,000	\$ 189	1,836	14
		Avg.	\$ 1,464,691	\$ 367	3,760	191
		High	\$ 3,888,888	\$ 836	8,459	609

Homes Sold August 2017

	#/Sold Listings	List Price	Sold Price	Sold \$/SqFt	SqFt	Days On Market
Sold	7	Low	\$ 760,000	\$ 670,000	\$ 181	3,307
		Avg.	\$ 1,638,000	\$ 1,485,000	\$ 266	5,588
		High	\$ 2,475,000	\$ 2,195,000	\$ 378	8,010

Homes Sold - August 2017 by Village

MLS #	Address	SqFt	Apx. \$/SqFt	Sold Date	List Price	Sold Price
5608623	38400 N 94th Way	3,700	\$181	8/18	\$ 760,000	\$ 670,000
5571997	10396 E Loving Tree Ln	3,307	\$260	8/25	\$ 899,000	\$ 860,000
5601962	10205 E Filaree Ln	4,015	\$299	8/25	\$1,299,000	\$1,200,000
5243580	42447 N 105th St.	7,515	\$213	8/30	\$1,785,000	\$1,600,000
5268280	42212 N 97th Way	7,292	\$257	8/28	\$1,999,000	\$1,875,000
5407843	42011 N 101st Way	5,280	\$378	8/25	\$2,249,000	\$1,995,000
5512317	40902 N 94th St.	8,010	\$274	8/22	\$2,475,000	\$2,195,000

Lots

	# of				
		Lots	Listings	Days On Market	
Active	94	Low	\$ 114,000	28	
		Avg.	\$ 407,830	760	
		High	\$ 1,595,000	4,115	
Pending	7	Low	\$ 178,000	116	
		Avg.	\$ 431,940	529	
		High	\$ 1,245,000	1,142	
Sold	4	#/Sold	Apx.	Days On Market	
		Lots	Acres		
		Low	\$ 60,000	.75	134
		Avg.	\$ 289,250	.92	252
		High	\$ 910,000	1.09	481

Lots Sold - August 2017 by Village

MLS #	Address	List Price	Sold Price	Apx. Acres	COE	DOM
5572862	39699 N 106th Pl.	\$ 55,000	\$ 60,000	.70	08/25	168
5547259	40103 N 107th Pl.	\$ 109,000	\$ 82,000	.47	08/28	226
5585204	39498 N 106th St.	\$ 112,000	\$ 105,000	.66	08/25	134
5394465	42829 N 102nd St.	\$ 995,000	\$ 910,000	8.48	08/18	481

If you would like any additional information, please do call or email us. All data collected from the MLS Listing Service as of 8/31/2017. If you are currently working with another Broker please do not consider this a solicitation.

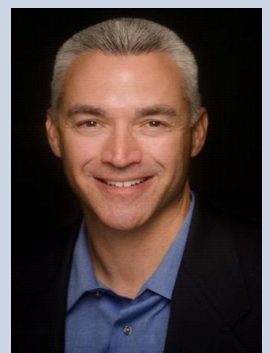
To view our website please click on any area of the Market Update.



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