



Russ Lyon | Sotheby's  
INTERNATIONAL REALTY



# DESERT MOUNTAIN

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**Treating Clients Like Family**

[www.DesertMountain.properties](http://www.DesertMountain.properties)

Please find below the Desert Mountain Market Overview for September 2017. You can view all currently listed Desert Mountain homes and lots very easily on our “quick search” map at our website [DesertMountain.properties](http://DesertMountain.properties). Simply click on the Desert Mountain community located on the Scottsdale Map in the middle of the home page. As well as see what has sold in the last year. Please do call or email with any questions.

Our business philosophy is simple - we stick to the basics, show up on time, answer our phones, deliver what we promise and.....***We Treat our Clients like Family!***

Kirk & Keith Marshall - The Marshall Brothers

## *Desert Mountain* Real Estate Market Update

### Homes

	# of Listings	Homes	List Price	Price/SqFt	SqFt	Days On Market
Active	148	Low	\$ 545,000	\$ 185	1,836	0
		Avg.	\$ 2,247,384	\$ 422	4,902	342
		High	\$ 9,498,000	\$1,219	11,625	1,459
Pending	11	Low	\$ 775,000	\$ 229	2,454	45
		Avg.	\$ 1,735,020	\$ 357	4,938	177
		High	\$ 2,649,000	\$ 534	5,849	609

### Homes Sold September 2017

	#/Sold Listings	List Price	Sold Price	Sold \$/SqFt	SqFt	Days On Market
Sold	6	Low	\$ 699,000	\$ 672,500	\$ 232	2,292
		Avg.	\$ 1,413,815	\$ 1,224,583	\$ 354	3,198
		High	\$ 3,888,888	\$ 3,000,000	\$ 645	4,653

## Homes Sold - September 2017 by Village

MLS #	Address	SqFt	Apx. \$/SqFt	Sold Date	List Price	Sold Price
5377939	10553 E Rising Sun Dr	2,901	\$232	9/29	\$ 699,000	\$ 672,500
5618475	38675 N 104th Pl	2,901	\$241	9/07	\$ 750,000	\$ 700,000
5653221	9785 E Graythorn Dr	2,292	\$323	9/29	\$ 750,000	\$ 740,000
5660819	38637 N 104th St	2,544	\$313	9/29	\$ 895,000	\$ 795,000
5640797	10964 E Graythorn Dr	3,900	\$369	9/18	\$1,500,000	\$1,440,000
5395762	40837 N 97th St	4,653	\$645	9/30	\$3,888,888	\$3,000,000

## Lots

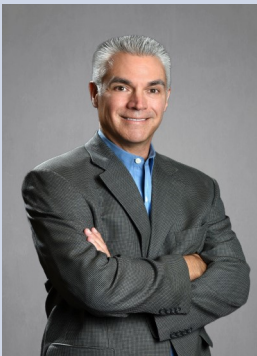
	# of Lots	# of Listings		
		Low	Avg.	High
Active	96	Low	\$ 74,950	2
		Avg.	\$ 424,870	755
		High	\$ 1,595,000	4,146
Pending	7	Low	\$ 149,000	49
		Avg.	\$ 431,940	529
		High	\$ 795,000	1,293
	#/Sold Lots	#/Sold Listings		
		Low	Avg.	High
Sold	4	Low	\$ 415,000	.73
		Avg.	\$ 662,500	.80
		High	\$ 910,000	.87

## Lots Sold - September 2017 by Village

MLS #	Address	List Price	Sold Price	Apx. Acres	COE	DOM
5331172	11106 E Rolling Rock Dr	\$ 475,000	\$ 415,000	.83	9/19	711
5416133	9661 E Covey Trail	\$1,245,000	\$ 910,000	2.43	9/15	544

If you would like any additional information, please do call or email us. All data collected from the MLS Listing Service as of 9/30/2017. If you are currently working with another Broker please do not consider this a solicitation.

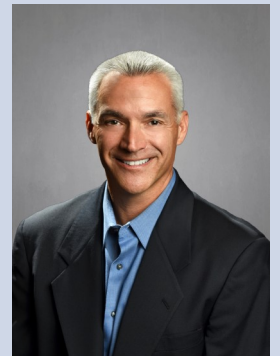
To view our website please click on any area of the Market Update.



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