



Russ Lyon | Sotheby's  
INTERNATIONAL REALTY



# DESERT MOUNTAIN

Keith Marshall

602-809-4100

Keith.Marshall@RussLyon.com

Kirk Marshall

602-882-2112

Kirk.Marshall@RussLyon.com

**Treating Clients Like Family**

[www.DesertMountain.properties](http://www.DesertMountain.properties)

Please find below the Desert Mountain Market Overview for October 2017. You can view all currently listed Desert Mountain homes and lots very easily on our “quick search” map at our website [DesertMountain.properties](http://DesertMountain.properties). Simply click on the Desert Mountain community located on the Scottsdale Map in the middle of the home page. Additionally.... see what has sold in the last year. Please call or email with any questions.

Our business philosophy is simple - we stick to the basics, show up on time, answer our phones, deliver what we promise and.....***We Treat our Clients like Family!***

Kirk & Keith Marshall - The Marshall Brothers

## *Desert Mountain* Real Estate Market Update

### Homes

	# of Listings	Homes	List Price	Price/SqFt	SqFt	Days On Market
Active	174	Low	\$ 539,500	\$ 176	1,836	1
		Avg.	\$ 2,180,908	\$ 413	4,854	311
		High	\$ 9,498,000	\$1,219	12,415	1,489
Pending	9	Low	\$ 839,000	\$ 229	2,990	32
		Avg.	\$ 1,718,888	\$ 358	4,938	296
		High	\$ 2,649,000	\$ 534	5,849	609

### Homes Sold October 2017

	#/Sold Listings	List Price	Sold Price	Sold \$/SqFt	SqFt	Days On Market
Sold	3	Low	\$ 1,050,000	\$ 1,000,000	\$ 313	3,338
		Avg.	\$ 1,541,667	\$ 1,388,333	\$ 345	4,583
		High	\$ 2,200,000	\$ 1,850,000	\$ 407	7,029

## Homes Sold - October 2017 by Village

MLS #	Address	SqFt	Apx. \$/SqFt	Sold Date	List Price	Sold Price
5546207	Desert Fairways 19	3,338	\$300	10/12	\$ 1,050,000	\$ 1,000,000
5623242	Lookout Ridge 13	3,382	\$389	10/02	\$ 1,375,000	\$ 1,315,000
5655767	Grey Fox 152	7,029	\$263	10/12	\$ 2,200,000	\$ 1,850,000

## Lots

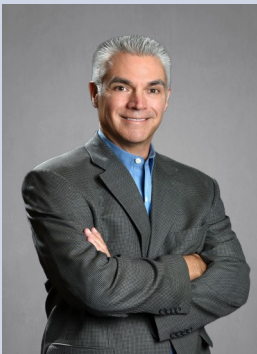
	# of				
		Lots	Listings	Days On Market	
Active	97	Low	\$ 74,950	2	
		Avg.	\$ 426,360	767	
		High	\$ 1,595,000	4,176	
Pending	9	Low	\$ 114,000	49	
		Avg.	\$ 266,629	499	
		High	\$ 849,000	1,323	
Sold	3	#/Sold	Apx.	Days On Market	
		Lots	Listings	Acres	Days On Market
Sold	3	Low	\$ 110,000	.73	70
		Avg.	\$ 353,333	.87	689
		High	\$ 765,000	.96	1,026

## Lots Sold - October 2017 by Village

MLS #	Address	List Price	Sold Price	Apx. Acres	COE	DOM
5659494	Gambel Quail 242	\$ 149,900	\$ 110,000	.91	10/25	1,026
5637266	Sunrise 225	\$ 200,000	\$ 185,000	1.03	10/06	70
5543937	Saguaro Forest 107	\$ 795,000	\$ 765,000	1.26	10/10	972

If you would like any additional information, please do call or email us. All data collected from the MLS Listing Service as of 10/31/2017. If you are currently working with another Broker please do not consider this a solicitation.

To view our website please click on any area of the Market Update.



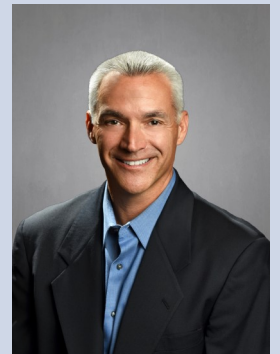
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