



Russ
Lyon

Sotheby's
INTERNATIONAL REALTY



DESERT MOUNTAIN

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Treating Clients Like Family

Please find below the Desert Mountain Market Overview for October 2014. With our extensive knowledge of 24 years combined experience at Desert Mountain and over \$438 million in Sales since 2000, we are confident that we can help you in your real estate needs. Our ability to market and present your property with integrity and honesty is our top priority.

Our business philosophy is simple - we stick to the basics, show up on time, answer our phones, deliver what we promise and.....*We Treat our Clients like Family!*

Kirk & Keith Marshall - The Marshall Brothers

Desert Mountain Real Estate Market Update

Homes - Currently Listed

	# of Listings	Homes	List Price	Price/SqFt	SqFt	Agent Days On Market
Active	143	Low	\$ 649,000	\$ 222	1,836	0
		Avg.	\$ 2,359,933	\$ 419	5,258	227
		High	\$ 7,999,999	\$ 1,045	12,500	2,253
Under Contract Backups	11	Low	\$ 680,000	\$ 229	2,296	17
		Avg.	\$ 1,528,364	\$ 370	4,100	71
		High	\$ 2,495,000	\$ 601	5,208	247
Pending	13	Low	\$ 599,000	\$ 144	1,836	22
		Avg.	\$ 1,255,777	\$ 306	4,081	220
		High	\$ 2,995,000	\$ 535	7,292	476

Homes Sold - October 2014

	#/Sold Listings	List Price	Sold Price	Sold \$/SqFt	SqFt	Agent Days On Market
Sold	1	\$1,100,000	\$ 945,000	\$ 235	4,674	250

Homes Sold - October 2014 by Village

MLS #	Address	Price per		Sold Date	List Price	Sold Price
		Apx. SqFt	Apx. \$			
5057088	Sunrise 329	4,674	235	10/10	\$1,100,000	\$ 945,000

Lots - Currently Listed

	# of Lots	Listings	List Price	Apx. Total	Agent
				Acres	Days On Market
Active	136	Low	\$ 99,999	.5	2
		Avg.	\$ 504,195	2	488
		High	\$ 1,950,000	12	2,844
Under Contract Backups	4	Low	\$ 149,000	1	139
		Avg.	\$ 205,950	1	591
		High	\$ 299,900	2	1,494
Pending	4	Low	\$ 122,900	.5	6
		Avg.	\$ 185,725	1	172
		High	\$ 345,000	1	293
Sold	#/Sold		Sold Price	Apx. Total	Agent
	Listings	Lots		Acres	Days On Market
Sold	2	Low	\$ 110,000	.88	129
		Avg.	\$ 115,250	.93	224
		High	\$ 120,500	.97	319

Lots Sold - October 2014 by Village

MLS #	Address	List Price	Sold Price	Apx.	COE	DOM
				Acres		
5038887	Grey Fox 81	\$ 123,900	\$ 120,500	.66	10/22	319
5140372	Grey Fox 161	\$ 124,500	\$ 110,000	.61	10/16	129

If you would like any additional information, please contact us for a consultation.
All data collected from the MLS Listing Service as of 10/01/2014.

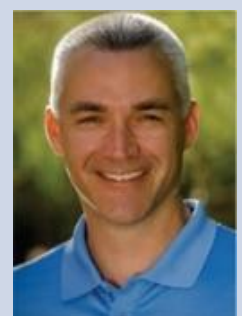
If you are currently working with another Broker please do not consider this a solicitation.



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