



Russ  
Lyon

Sotheby's  
INTERNATIONAL REALTY



## DESERT MOUNTAIN

Keith Marshall  
602.809.4100

Keith.Marshall@RussLyon.com

Kirk Marshall  
602.882.2112

Kirk.Marshall@RussLyon.com

*Treating Clients Like Family*

[www.DesertMountainHomesandLots.com](http://www.DesertMountainHomesandLots.com)

Please find below the Desert Mountain Market Overview for October 2015. You can view all currently listed Desert Mountain homes and lots at our website [www.desertmountainhomesandlots.com](http://www.desertmountainhomesandlots.com). Please do call or email with any questions.

Our business philosophy is simple - we stick to the basics, show up on time, answer our phones, deliver what we promise and.....***We Treat our Clients like Family!***

Kirk & Keith Marshall - The Marshall Brothers

### *Desert Mountain* **Real Estate Market Update**

#### **Homes**

	# of Listings	Homes	List Price	Price/SqFt	SqFt	Days On Market
Active	162	Low	\$ 629,900	\$ 156	1,836	2
		Avg.	\$ 2,209,475	\$ 419	4,950	218
		High	\$ 7,998,000	\$1,052	10,236	2,617
Pending	16	Low	\$ 619,000	\$ 233	1,836	14
		Avg.	\$ 1,277,250	\$ 309	4,457	347
		High	\$ 2,695,000	\$ 473	8,001	231

#### **Homes Sold - October 2015**

	#/Sold Listings	List Price	Sold Price	Sold \$/SqFt	SqFt	Days On Market
Sold	3	Low	\$ 919,000	\$ 880,000	\$ 255	3,384
		Avg.	\$ 1,219,667	\$ 1,170,667	\$ 287	3,968
		High	\$ 1,790,000	\$ 1,732,000	\$ 347	4,985

### Homes Sold - October 2015 by Village

MLS #	Address	SqFt	\$/SqFt	Apx. Sold Date	List Price	Sold Price
5316735	Sunrise 334	3,384	260	10/27	\$ 919,000	\$ 880,000
5214471	Cochise Ridge 5	3,534	255	10/30	\$1,095,000	\$ 900,000
5314102	Apache Peak 149	4,985	347	10/23	\$1,790,000	\$1,732,000

Lots	# of		List Price	Apx. Acres	Agent Days On Market
	Lots	Listings			
Active	121	Low	\$ 69,900	.5	3
		Avg.	\$ 465,682	2	518
		High	\$ 1,950,000	12	2,895
Pending	12	Low	\$ 99,000	1	50
		Avg.	\$ 275,450	1	340
		High	\$ 700,000	2	1,756
Sold	#/Sold		Sold Price	Apx. Acres	Agent Days On Market
	Lots	Listings			
Sold	5	Low	\$ 130,000	1	6
		Avg.	\$ 302,980	1	139
		High	\$ 675,000	1	571

### Lots Sold - October 2015 by Village

MLS #	Address	List Price	Sold Price	Acres	Apx. COE	DOM
5245551	Eagle Feather 347	\$ 135,000	\$ 130,000	1.36	10/28	571
5347033	Sunrise 280	\$ 135,000	\$ 135,000	.95	10/30	6
5326005	Gambel Quail 188	\$ 124,000	\$ 145,000	1.12	10/28	45
5316403	Saguaro Forest 284	\$ 429,000	\$ 429,000	2.5	10/13	2,043
5332958	Saguaro Forest 248	\$ 599,900	\$ 675,000	2.9	10/30	6

If you would like any additional information, please do call or email us. All data collected from the MLS Listing Service as of 11/02/2015. If you are currently working with another Broker please do not consider this a solicitation.



**Keith Marshall**  
602.809.4100  
[Keith.Marshall@RussLyon.com](mailto:Keith.Marshall@RussLyon.com)



Russ Lyon | Sotheby's  
INTERNATIONAL REALTY



**Kirk Marshall**  
602.882.2112  
[Kirk.Marshall@RussLyon.com](mailto:Kirk.Marshall@RussLyon.com)