



Russ  
Lyon

Sotheby's  
INTERNATIONAL REALTY



## DESERT MOUNTAIN

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*Treating Clients Like Family*

[www.DesertMountainHomesandLots.com](http://www.DesertMountainHomesandLots.com)

Please find below the Desert Mountain Market Overview for November 2015. You can view all currently listed Desert Mountain homes and lots at our website [www.desertmountainhomesandlots.com](http://www.desertmountainhomesandlots.com). Please do call or email with any questions.

Our business philosophy is simple - we stick to the basics, show up on time, answer our phones, deliver what we promise and....***We Treat our Clients like Family!***

Kirk & Keith Marshall - The Marshall Brothers

### *Desert Mountain* **Real Estate Market Update**

#### **Homes**

	# of Listings	Homes	List Price	Price/SqFt	SqFt	Days On Market
Active	156	Low	\$ 629,900	\$ 149	1,836	7
		Avg.	\$ 2,273,055	\$ 426	4,980	252
		High	\$ 8,375,000	\$1,052	10,236	2,645
Pending	23	Low	\$ 619,000	\$ 233	1,836	42
		Avg.	\$ 1,506,887	\$ 351	4,241	234
		High	\$ 2,695,000	\$ 590	5,987	245

#### **Homes Sold - November 2015**

	#/Sold Listings		List Price	Sold Price	Sold \$/SqFt	SqFt	Days On Market
Sold	8	Low	\$ 693,000	\$ 650,000	\$ 224	2,576	18
		Avg.	\$ 1,196,000	\$ 1,108,031	\$ 301	3,999	82
		High	\$ 1,750,000	\$ 1,595,000	\$ 430	5,336	248

### Homes Sold - November 2015 by Village

MLS #	Address	SqFt	Apx. \$/SqFt	Sold Date	List Price	Sold Price
5236879	Desert Fairways 22	2,576	252	11/24	\$ 693,000	\$ 650,000
5348479	Rose Quartz 92	3,000	302	11/24	\$ 925,000	\$ 905,000
5315731	Rose Quartz 67	4,438	217	11/16	\$ 995,000	\$ 965,000
5349750	Grey Fox 85	4,481	227	11/20	\$1,095,000	\$1,015,000
5277619	Apache Peak 16	4,578	226	11/18	\$1,150,000	\$1,034,250
5348705	Cochise Ridge 29	3,837	313	11/25	\$1,350,000	\$1,200,000
5339665	Gambel Quail 115	5,336	281	11/20	\$1,750,000	\$1,500,000
5332347	Chiricahua Villa 218	3,747	426	11/18	\$1,610,000	\$1,595,000

### Lots

	Lots	# of Listings	List Price	Apx.	Days On Market
				Acres	
Active	125	Low	\$ 69,900	.5	10
		Avg.	\$ 457,353	2	593
		High	\$ 1,950,000	12	3,475
Pending	6	Low	\$ 139,000	1	244
		Avg.	\$ 373,500	1	886
		High	\$ 700,000	2	1,783
Sold	Lots	#/Sold Listings	Sold Price	Apx.	Days On Market
				Acres	
Sold	6	Low	\$ 135,000	1	39
		Avg.	\$ 183,504	.78	312
		High	\$ 264,000	.83	771

### Lots Sold - November 2015 by Village

MLS #	Address	List Price	Sold Price	Acres	Apx. COE	DOM
5125314	Sunrise 244	\$ 179,000	\$ 135,000	1	11/25	771
5332595	Mountain Skyline 29	\$ 149,000	\$ 135,525	1.18	11/20	414
5313404	Arrowhead 61	\$ 180,000	\$ 150,000	.71	11/19	39
5335038	Mountain Skyline 26	\$ 209,000	\$ 189,000	.78	11/17	44
5215300	Gambel Quail 254	\$ 290,000	\$ 227,500	.92	11/24	329
5241179	Gambel Quail 256	\$ 269,000	\$ 264,000	.83	11/25	275

If you would like any additional information, please do call or email us. All data collected from the MLS Listing Service as of 11/30/2015. If you are currently working with another Broker please do not consider this a solicitation.



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