



Russ  
Lyon

**Sotheby's**  
INTERNATIONAL REALTY



# DESERT MOUNTAIN

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*Treating Clients Like Family*

Please find below the Desert Mountain Market Overview for November 2014. With our extensive knowledge of 24 years combined experience at Desert Mountain and over \$440 million in Sales since 2000, we are confident that we can help you in your real estate needs. Our ability to market and present your property with integrity and honesty is our top priority.

Our business philosophy is simple - we stick to the basics, show up on time, answer our phones, deliver what we promise and.....*We Treat our Clients like Family!*

Kirk & Keith Marshall - The Marshall Brothers

## *Desert Mountain* Real Estate Market Update

### Homes

	# of Listings	Homes	List Price	Price/SqFt	SqFt	Agent Days On Market
Active	151	Low	\$ 649,000	\$ 213	1,836	0
		Avg.	\$ 2,364,026	\$ 423	5,215	231
		High	\$ 7,999,999	\$ 1,045	11,842	2,282
Pending	17	Low	\$ 599,000	\$ 218	2,234	22
		Avg.	\$ 2,030,805	\$ 313	4,283	281
		High	\$ 3,000,000	\$ 397	7,559	682

### Homes Sold - November 2014

	#/Sold Listings	List Price	Sold Price	Sold \$/SqFt	SqFt	Agent Days On Market
Sold	10	Low	\$650,000	\$ 537,850	\$ 144	1,836
		Avg.	\$1,475,020	\$1,363,105	\$ 368	4,048
		High	\$2,495,000	\$2,300,000	\$ 554	6,964

## Homes Sold - November 2014 by Village

MLS #	Address	Apx. SqFt	Price per		Sold Date	List Price	Sold Price
			Apx. SqFt	Apx. \$			
4995382	Cochise Ridge 63	2,577	209		11/13	\$ 765,000	\$ 537,850
5079664	Sonoran Cottage Enclave	381,836	313		11/13	\$ 650,000	\$ 575,000
5188083	Grey Fox 128	2,560	248		11/24	\$ 680,000	\$ 636,000
5148293	Hacienda 3	2,544	295		11/18	\$ 849,000	\$ 750,000
4947248	Painted Sky 36	6,860	144		11/26	\$ 987,200	\$ 987,200
5185955	Desert Horizons 40	4,050	360		11/20	\$1,499,000	\$1,460,000
5175026	Painted Sky 76	4,834	414		11/19	\$2,250,000	\$2,000,000
5054381	Saguaro Forest 256	4,100	512		11/14	\$2,195,000	\$2,100,000
5174537	Saguaro Forest 288	6,964	328		11/06	\$2,495,000	\$2,285,000
5177849	Saguaro Forest 104	4,150	554		11/26	\$2,495,000	\$2,300,000

## Lots

	# of Lots	Listings	List Price	Apx. Total		Agent	
				Acre	Days On Market		
Active	139	Low	\$ 75,000	.5	2		
		Avg.	\$ 516,533	2	478		
		High	\$ 1,950,000	12	2,873		
Pending	18	Low	\$ 129,000	1	139		
		Avg.	\$ 200,036	1	591		
		High	\$ 499,000	2	1,494		

  

	#/Sold Listings	Lots	Sold Price	Apx. Total		Agent	
				Acre	Days On Market		
Sold	3	Low	\$ 135,000	1	129		
		Avg.	\$ 303,333	1	224		
		High	\$ 625,000	1	319		

## Lots Sold - November 2014 by Village

MLS #	Address	List Price	Sold Price	Apx.		
				Acre	COE	DOM
5190892	Mountain Skyline 85	\$ 135,000	\$ 135,000	.84	11/26	6
5157329	Grey Fox 24	\$ 175,000	\$ 150,000	1.1	11/07	597
5140870	Saguaro Forest 132	\$ 649,000	\$ 625,000	.92	11/18	124



If you would like any additional information, please contact us for a consultation.

All data collected from the MLS Listing Service as of 12/2/2014.

If you are currently working with another Broker please do not consider this a solicitation.



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