



Russ
Lyon

Sotheby's
INTERNATIONAL REALTY



DESERT MOUNTAIN

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Treating Clients Like Family

www.DesertMountainHomesandLots.com

Please find below the Desert Mountain Market Overview for December 2015. You can view all currently listed Desert Mountain homes and lots at our website www.desertmountainhomesandlots.com. Please do call or email with any questions.

Our business philosophy is simple - we stick to the basics, show up on time, answer our phones, deliver what we promise and....***We Treat our Clients like Family!***

Kirk & Keith Marshall - The Marshall Brothers

Desert Mountain **Real Estate Market Update**

Homes

	# of		List Price	Price/SqFt	SqFt	Days On Market
	Listings	Homes				
Active	166	Low	\$ 615,000	\$ 140	1,836	2
		Avg.	\$ 2,213,573	\$ 420	4,925	235
		High	\$ 8,375,000	\$1,052	10,236	2,678
Pending	14	Low	\$ 800,000	\$ 205	2,873	34
		Avg.	\$ 1,714,682	\$ 367	4,629	181
		High	\$ 2,695,000	\$ 590	5,987	517

Homes Sold - December 2015

	#/Sold		List Price	Sold Price	Sold	SqFt	Days On Market
	Listings				\$/SqFt		
Sold	8	Low	\$ 639,000	\$ 616,000	\$ 221	1,836	60
		Avg.	\$ 1,224,125	\$ 1,138,062	\$ 298	3,845	271
		High	\$ 2,350,000	\$ 2,220,000	\$ 495	4,954	777

Homes Sold - December 2015 by Village

MLS #	Address	SqFt	Apx. \$/SqFt	Sold Date	List Price	Sold Price
5268797	Sonoran Cottage 48	1,836	336	12/04	\$ 639,000	\$ 616,000
5270838	Cochise Ridge 14	2,922	245	12/11	\$ 749,000	\$ 715,000
5251849	Desert Fairways 11	4,188	221	12/01	\$ 975,000	\$ 923,500
5329324	Mountain Skyline 23	3,525	312	12/10	\$1,125,000	\$1,100,000
5263852	Grey Fox 111	4,954	232	12/14	\$1,290,000	\$1,150,000
5321904	Turquoise Ridge 9	4,154	277	12/29	\$1,250,000	\$1,150,000
5191364	Gambel Quail 223	4,733	264	12/02	\$1,575,000	\$1,250,000
5341310	Apache Peak 159	4,445	495	12/15	\$2,350,000	\$2,200,000

Lots	Lots	# of Listings	List Price	Apx. Acres	Days On Market
Active	128	Low	\$ 67,000	.5	1
		Avg.	\$ 463,415	2	499
		High	\$ 1,950,000	12	2,956
Pending	5	Low	\$ 139,000	1	94
		Avg.	\$ 316,750	1	1,009
		High	\$ 565,000	2	1,817
Sold	Lots	#/Sold Listings	Sold Price	Apx. Acres	Days On Market
Sold	2	Low	\$ 135,000	.56	39
		Avg.	\$ 366,500	.78	312
		High	\$ 598,000	1.00	771

Lots Sold - December 2015 by Village

MLS #	Address	List Price	Sold Price	Acres	Apx. COE	DOM
5013909	Rose Quartz 42	\$ 239,000	\$ 135,000	.6	12/23	783
5014194	Saguaro Forest 182	\$ 599,000	\$ 598,000	1.54	12/17	787

If you would like any additional information, please do call or email us. All data collected from the MLS Listing Service as of 01/02/2016. If you are currently working with another Broker please do not consider this a solicitation.



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