



Russ Lyon | Sotheby's
INTERNATIONAL REALTY



THE
MARSHALL BROTHERS
DESERT MOUNTAIN

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Treating Clients Like Family

www.DesertMountain.properties

Please find below the Desert Mountain 2016 Real Estate Market Overview. With our extensive knowledge of 26 years combined experience at Desert Mountain and over \$500 million in Sales since 2000, we are confident that we can help you in your real estate needs. Our ability to market and present your property with integrity and honesty is our top priority.

Also, we are pleased to announce our new website name www.Desertmountain.properties and introduce our new "simple search" for Desert Mountain Real Estate. In the middle of our homepage, you will find a map of North Scottsdale and the various communities. Simply click on Desert Mountain at the top of the community list. Once the map opens, just click on one of the Desert Mountain Villages and search away. You can search both Lots and Homes by price bands as well as which homes have sold in the last 12 months in that Village. It is simple and quick.

Our business philosophy is simple - we stick to the basics, show up on time, answer our phones, deliver what we promise and.....**We Treat our Clients like Family!**

Market Overview

2016 vs. 2015

Homes Sold in 2015 - 114

	<u>Sold Price</u>	<u>\$/SqFt.</u>	<u>SqFt.</u>	<u>Days On Mkt.</u>
LOW	\$ 525,000	\$193	1,836	0
AVG	\$ 1,515,833	\$323	4,533	220
HIGH	\$ 6,700,000	\$960	11,800	2,379

Homes Sold in 2016 - 112

	<u>Sold Price</u>	<u>\$/SqFt.</u>	<u>SqFt.</u>	<u>Days On Mkt.</u>
LOW	\$ 565,000	\$113	2,070	10
AVG	\$ 1,528,087	\$332	4,504	293
HIGH	\$ 7,700,000	\$910	8,460	2,739

Land/Lots Sold in 2015 - 65

	<u>Sold Price</u>	<u>Acres</u>	<u>Days On Market</u>
LOW	\$ 65,000	.56	2
AVG	\$ 301,313	.89	403
HIGH	\$ 1,500,000	1.17	3,047

Land/Lots Sold in 2016 - 49

	<u>Sold Price</u>	<u>Acres</u>	<u>Days On Market</u>
LOW	\$ 53,000	.65	0
AVG	\$ 232,153	.88	547
HIGH	\$ 1,000,000	1.00	363

If you would like any additional information, please do call or email us. All data collected from the MLS Listing Service as of 1/02/2017. If you are currently working with another Broker please do not consider this a solicitation.



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