



Russ  
Lyon

Sotheby's  
INTERNATIONAL REALTY



# DESERT MOUNTAIN

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*Treating Clients Like Family*

Please find below the Desert Mountain Market Overview for the Year 2015. With our extensive knowledge of 29 years combined experience at Desert Mountain and over \$480 million in Sales since 2000, we are confident that we can help you in your real estate needs. Our ability to market and present your property with integrity and honesty is our top priority.

Our business philosophy is simple - we stick to the basics, show up on time, answer our phones, deliver what we promise and.....*We Treat our Clients like Family!*

Kirk & Keith Marshall - The Marshall Brothers

## Market Overview

### 2015 vs. 2014

#### Homes Sold in 2015 - 114

	<u>Sold Price</u>	<u>\$/SqFt.</u>	<u>SqFt.</u>	<u>Days On Mkt.</u>
LOW	\$ 525,000	\$193	1,836	0
AVG	\$ 1,515,833	\$323	4,533	220
HIGH	\$ 6,700,000	\$960	11,800	2,379

#### Homes Sold in 2014 - 121

	<u>Sold Price</u>	<u>\$/SqFt.</u>	<u>SqFt.</u>	<u>Days On Mkt.</u>
LOW	\$ 500,000	\$151	1,836	1
AVG	\$ 1,359,697	\$314	4,181	294
HIGH	\$ 5,525,000	\$678	11,859	2,927

#### Land/Lots Sold in 2015 - 65

	<u>Sold Price</u>	<u>Acres</u>	<u>Days On Market</u>
LOW	\$ 65,000	.56	2
AVG	\$ 301,313	.89	403
HIGH	\$ 1,500,000	1.17	3,047

#### Land/Lots Sold in 2014 - 53

	<u>Sold Price</u>	<u>Acres</u>	<u>Days On Market</u>
LOW	\$ 75,000	.42	0
AVG	\$ 253,470	3	367
HIGH	\$ 1,839,000	82	1,690