



Russ Lyon | Sotheby's
INTERNATIONAL REALTY



DESERT MOUNTAIN

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Treating Clients Like Family

www.DesertMountain.properties

Please find below the Desert Mountain Market Overview for May 2018. You can view all currently listed Desert Mountain homes and lots very easily on our “quick search” map at our website desertmountain.properties. Simply click on the Desert Mountain community located on the Scottsdale Map in the middle of the home page. Additionally.... see what has sold in the last year. Please call or email with any questions.

Our business philosophy is simple - we stick to the basics, show up on time, answer our phones, deliver what we promise and.....***We Treat our Clients like Family!***

Kirk & Keith Marshall - The Marshall Brothers

Desert Mountain **Real Estate Market Update**

Homes

	# of Listings	Homes	List Price	Price/SqFt	SqFt	Days On Market
Active	156	Low	\$ 595,000	\$ 164	1,836	4
		Avg.	\$ 2,178,124	\$ 409	4,860	304
		High	\$12,500,000	\$ 1,219	12,415	1,667
Pending	37	Low	\$ 500,000	\$ 250	1,836	15
		Avg.	\$ 1,676,863	\$ 363	4,430	238
		High	\$ 3,995,000	\$ 594	9,160	1,294

Homes Sold May 2018

	#/Sold Listings	List Price	Sold Price	Sold \$/SqFt	SqFt	Days On Market
Sold	18	Low	\$ 510,000	\$ 485,000	\$ 218	1,836
		Avg.	\$ 2,180,889	\$ 1,971,028	\$ 385	5,174
		High	\$ 6,500,000	\$ 5,250,000	\$ 612	11,625

Homes Sold - May 2018 by Village

MLS #	Address	List Price	Sold Price	Sq.Ft.	Sold Date	Days on Market
5369890	Sonoran Cottage 13	\$ 510,000	\$ 485,000	1,836	5/23	861
5749193	Cochise Ridge 65	\$ 695,000	\$ 660,000	2,922	5/15	9
5671597	Cochise Ridge 81	\$ 695,000	\$ 680,000	2,931	5/23	196
5712229	Desert Hills 20	\$ 900,000	\$ 850,000	3,901	5/24	119
5667931	Sunrise 271	\$1,199,000	\$1,100,000	3,072	5/16	218
5624878	Lookout Ridge 19	\$1,200,000	\$1,150,000	3,331	5/25	333
5524118	Turquoise Ridge 14	\$1,199,000	\$1,188,000	5,334	5/03	539
5723136	Lookout Ridge 8	\$1,295,000	\$1,213,500	3,382	5/08	70
5588712	Apache Peak 69	\$1,299,000	\$1,225,000	4,579	5/09	757
5705870	Apache Peak 29	\$1,849,000	\$1,765,000	4,726	5/02	1,045
5578178	Gambel Quail 137	\$1,965,000	\$1,922,000	4,448	5/23	239
5687603	Saguaro Forest 87	\$2,250,000	\$1,950,000	5,573	5/31	174
5748943	Lone Mountain 54	\$2,595,000	\$2,400,000	5,689	5/18	23
5738798	Saguaro Forest 86	\$2,685,000	\$2,565,000	6,206	5/08	679
5731511	Gambel Quail 220	\$2,995,000	\$2,925,000	4,891	5/18	68
5721995	Rose Quartz 48/49	\$3,925,000	\$3,550,000	8,700	5/03	41
5628825	Saguaro Forest 122	\$5,500,000	\$4,600,000	10,000	5/10	278
5521987	Lone Mountain II 76A	\$6,500,000	\$5,250,000	11,625	5/25	565

Lots

	# of			
		Lots	Listings	Days On Market
Active	92	Low	\$ 115,000	2
		Avg.	\$ 433,766	665
		High	\$ 1,975,000	4,389
Pending	6	Low	\$ 199,000	201
		Avg.	\$ 362,375	1,082
		High	\$ 495,000	3,451
Sold	10	#/Sold	Apx.	Days On Market
		Lots	Acres	
Sold	10	Low	\$ 185,000	.56
		Avg.	\$ 429,000	.86
		High	\$ 720,000	.99

Lots Sold - May 2018 by Village

MLS #	Address	List Price	Sold Price	Acres	COE	DOM
5365367	Lone Mountain II 86	\$ 189,000	\$ 185,000	1.29	5/14	907
5664832	Saguaro Forest 358	\$ 329,000	\$ 200,000	1.86	5/16	238
5641065	Lost Star 28	\$ 259,900	\$ 225,000	1.12	5/25	1,857
5684824	Saguaro Forest 337	\$ 445,000	\$ 250,000	23.91	5/01	150
5552979	Saguaro Forest 338	\$ 449,000	\$ 450,000	25.46	5/01	434
5759030	Apache Peak 139	\$ 475,000	\$ 470,000	1.18	5/31	30
5732664	Saguaro Forest 311	\$ 600,000	\$ 530,000	4.31	5/01	56
5676790	Saguaro Forest 259	\$ 595,000	\$ 550,000	.96	5/25	208
5600355	Lost Star 38	\$ 800,000	\$ 710,000	1.00	5/03	364
5643329	Apache Peak 80	\$ 749,000	\$ 720,000	2.01	5/24	383

If you would like any additional information, please do call or email us. All data collected from the MLS Listing Service as of 6/1/2018. If you are currently working with another Broker please do not consider this a solicitation.

To view our website please click on any area of the Market Update.



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