



Russ Lyon Sotheby's
INTERNATIONAL REALTY



DESERT MOUNTAIN

Keith Marshall
602-809-4100

Keith.Marshall@RussLyon.com

Kirk Marshall
602-882-2112

Kirk.Marshall@RussLyon.com

Treating Clients Like Family

DesertMountainHomesandLots.com

Please find below the Desert Mountain Market Overview for June 2016. You can view all currently listed Desert Mountain homes and lots at our website www.desertmountainhomesandlots.com. Please do call or email with any questions.

Our business philosophy is simple - we stick to the basics, show up on time, answer our phones, deliver what we promise and.....***We Treat our Clients like Family!***

Kirk & Keith Marshall - The Marshall Brothers

Desert Mountain Real Estate Market Update

Homes

	# of Listings	Homes	List Price	Price/SqFt	SqFt	Days On Market
Active	145	Low	\$ 565,000	\$ 113	1,836	11
		Avg.	\$ 2,131,313	\$ 411	4,767	280
		High	\$ 8,375,000	\$1,152	10,236	1,216
Pending	17	Low	\$ 779,900	\$ 161	2,288	27
		Avg.	\$ 1,745,500	\$ 377	4,900	275
		High	\$ 4,875,000	\$ 899	8,162	911

Homes Sold - June 2016

	#/Sold Listings	List Price	Sold Price	Sold \$/SqFt	SqFt	Days On Market	
Sold	15	Low	\$ 910,000	\$ 850,000	\$ 218	2,288	56
		Avg.	\$ 1,610,192	\$ 1,491,731	\$ 329	4,483	203
		High	\$ 3,495,000	\$ 3,200,000	\$ 545	7,361	647

Homes Sold - June 2016 by Village

MLS #	Address	SqFt	Apx.		List Price	Sold Price
			\$/SqFt	Sold Date		
5391133	Sonoran Ridge 21	2,288	372	6/30	\$ 910,000	\$ 850,000
5398988	Gambel Quail 146	4,000	219	6/27	\$ 920,000	\$ 875,000
5279181	Desert Green 74	3,874	228	6/23	\$ 939,000	\$ 885,000
5413777	Gambel Quail 193	3,530	269	6/06	\$ 965,000	\$ 950,000
5401522	Desert Fairways 4	4,166	270	6/28	\$1,175,000	\$1,125,000
5395872	Turquoise Ridge 1	3,605	347	6/15	\$1,395,000	\$1,250,000
5404537	Arrowhead 5	5,850	218	6/17	\$1,299,000	\$1,272,500
5392644	Gambel Quail 21	3,580	388	6/06	\$1,499,000	\$1,390,000
5387653	Eagle Feather 337	4,234	347	6/03	\$1,595,000	\$1,470,000
5223103	Gambel Quail 85	4,145	374	6/30	\$1,595,000	\$1,550,000
5214440	Painted Sky 75	5,180	333	6/28	\$1,895,500	\$1,725,000
5370393	Saguaro Forest 134	8,162	219	6/30	\$1,995,000	\$1,790,000
5369949	Rose Quartz 60	4,737	412	6/01	\$2,195,000	\$1,950,000
5353829	Lost Star 9	7,361	333	6/15	\$2,650,000	\$2,450,000
5416131	Sunset Canyon 66	5,868	545	6/28	\$3,495,000	\$3,200,000

Lots

	Lots	# of		Apx.	
		Listings	List Price	Acres	Days On Market
Active	118	Low	\$ 57,000	.91	7
		Avg.	\$ 485,503	.98	707
		High	\$ 1,945,000	1.01	3,688
Pending	6	Low	\$ 69,900	.97	143
		Avg.	\$ 169,234	.92	493
		High	\$ 195,000	.90	1,037
Sold	Lots	#/Sold		Apx.	
		Listings	Sold Price	Acres	Days On Market
Sold	6	Low	\$ 56,000	.84	124
		Avg.	\$ 110,200	.89	257
		High	\$ 185,000	.84	507

Lots Sold - June 2016 by Village

MLS #	Address	List Price	Sold Price	Apx.		
				Acres	COE	DOM
5370486	Eagle Feather 361	\$ 67,000	\$ 56,000	.91	6/20	162
5261402	Gambel Quail 102	\$ 97,800	\$ 90,000	1.08	6/02	507
5365999	Gambel Quail 67	\$ 145,000	\$ 125,000	.88	6/14	187
5386599	Sunrise 214	\$ 145,000	\$ 135,000	1.02	6/08	124
5303297	Mountain Skyline 17	\$ 159,000	\$ 145,000	.94	6/17	307
5395117	Turquoise Ridge 44	\$ 199,500	\$ 185,000	.84	6/27	145

If you would like any additional information, please do call or email us. All data collected from the MLS Listing Service as of 06/30/2016. If you are currently working with another Broker please do not consider this a solicitation.

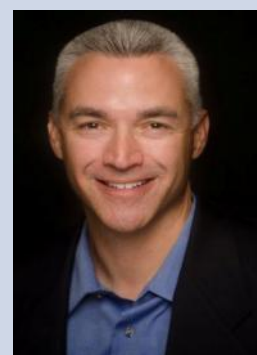
To view our website please click on any area of the Market Update.



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