



Russ Lyon Sotheby's
INTERNATIONAL REALTY



DESERT MOUNTAIN

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Treating Clients Like Family

DesertMountainHomesandLots.com

Please find below the Desert Mountain Market Overview for July 2016. You can view all currently listed Desert Mountain homes and lots at our website www.desertmountainhomesandlots.com. Please do call or email with any questions.

Our business philosophy is simple - we stick to the basics, show up on time, answer our phones, deliver what we promise and.....***We Treat our Clients like Family!***

Kirk & Keith Marshall - The Marshall Brothers

Desert Mountain **Real Estate Market Update**

Homes

	# of Listings	Homes	List Price	Price/SqFt	SqFt	Days On Market
Active	134	Low	\$ 565,000	\$ 222	1,836	9
		Avg.	\$ 2,135,777	\$ 415	4,753	301
		High	\$ 7,998,000	\$1,152	10,236	1,139
Pending	13	Low	\$ 620,000	\$ 200	2,544	74
		Avg.	\$ 1,795,588	\$ 361	4,197	335
		High	\$ 8,375,000	\$ 990	8,460	656

Homes Sold - July 2016

	#/Sold Listings	List Price	Sold Price	Sold \$/SqFt	SqFt	Days On Market	
Sold	9	Low	\$ 779,900	\$ 805,000	\$ 113	2,454	37
		Avg.	\$ 2,007,100	\$ 1,836,778	\$ 371	4,914	391
		High	\$ 4,875,000	\$ 4,120,000	\$ 759	8,383	749

Homes Sold - July 2016 by Village

MLS #	Address	SqFt	Apx.		List Price	Sold Price
			\$/SqFt	Sold Date		
5473021	Grey Fox 97	4,005	201	7/20	\$ 895,000	\$ 805,000
5438008	Apache Peak 22	3,386	260	7/01	\$ 779,900	\$ 880,000
5342315	Apache Peak 35	2,454	367	7/15	\$ 999,000	\$ 900,000
5449656	Sunrise 210	8,383	113	7/28	\$ 950,000	\$ 950,000
5308277	Gambel Quail 222	4,508	301	7/28	\$1,495,000	\$1,356,000
5404780	Painted Sky 58	4,110	359	7/12	\$1,625,000	\$1,475,000
5175963	Eagle Feather 348	4,750	420	7/22	\$1,995,000	\$1,995,000
5322854	Saguaro Forest 140	7,200	562	7/06	\$4,450,000	\$4,050,000
5105779	Rose Quartz 36/44	5,429	759	7/28	\$4,875,000	\$4,120,000

Lots	# of	Apx.		Days On Market		
		Acres	Days On Market			
Active	111	Low	\$ 57,000	.91	19	
		Avg.	\$ 491,075	.98	708	
		High	\$ 1,945,000	1.01	3,719	
Pending	8	Low	\$ 69,000	.97	24	
		Avg.	\$ 176,429	.92	493	
		High	\$ 599,000	.90	821	
Sold	4	#/Sold		Apx.	Days On Market	
		Low	\$ 81,500	.80		155
		Avg.	\$ 247,875	.85		962
	High	\$ 400,000	.95	1,890		

Lots Sold - July 2016 by Village

MLS #	Address	List Price	Sold Price	Apx.		
				Acres	COE	DOM
4910572	Arrowhead 71	\$ 100,000	\$ 81,500	.77	7/27	1196
5403321	Arrowhead 8	\$ 129,900	\$ 110,000	.78	7/22	610
5216636	Cintarosa 341	\$ 499,000	\$ 400,000	12.19	7/17	1890
5404508	Saguaro Forest 156	\$ 419,000	\$ 400,000	1.01	7/29	155

If you would like any additional information, please do call or email us. All data collected from the MLS Listing Service as of 07/31/2016. If you are currently working with another Broker please do not consider this a solicitation.

To view our website please click on any area of the Market Update.



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