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SELLING DESERT MOUNTAIN REAL ESTATE

desertmountain.properties

Treating Clients like Family Since 2000

Our business philosophy is simple. We stick to the basics, show up on time, answer our phones, return emails and texts in a timely manner, and deliver what we promise!

Desert Mountain Real Estate Market Update

Homes

	#of Listings		List Price	\$/SqFt	SqFt	Days on Market
Active	114	Low	\$ 620,000	\$ 217	2,086	1
		Avg.	\$ 3,010,206	\$ 563	5,088	252
		High	\$ 16,500,000	\$ 1,673	11,250	1,437
Pending	36	Low	\$ 829,000	\$ 253	2,550	1
		Avg.	\$ 2,579,472	\$ 521	4,804	152
		High	\$ 4,995,000	\$ 973	6,252	562

Homes Sold September 2020

	# Sold		List Price	Sold Price	\$ Per SqFt	SqFt	Days on Market
Sold	22	Low	\$ 825,000	\$ 780,000	\$ 215	2,288	1
		Avg	\$ 1,704,818	\$ 1,633,614	\$ 373	4,306	173
		High	\$ 3,750,000	\$ 3,700,000	\$ 698	7,558	869

Homes Sold September 2020 by Village

MLS#	Village	List Price	Sold Price	SqFt	COE	Days on Market
6039662	Sonoran Cottage 10	\$ 825,000	\$ 780,000	2,292	9/3	158
6109707	Desert Hills 8	\$ 899,000	\$ 845,000	3,000	9/18	52
6064384	Sonoran Ridge 12	\$ 899,000	\$ 870,000	2,288	9/10	131
6106155	Cochise Ridge 53	\$ 875,000	\$ 875,000	2,922	9/4	63
6060610	Apache Cottage II 49	\$ 909,000	\$ 875,000	2,296	9/23	178
6059670	Eagle Feather 371	\$ 1,000,000	\$ 917,000	4,269	9/4	103
6103219	Haciendas 37	\$ 940,000	\$ 925,000	3,248	9/1	31
6027278	Lookout Ridge 37	\$ 995,000	\$ 950,000	3,000	9/9	173
6115500	Grey Fox 97	\$ 1,150,000	\$ 1,135,000	4,005	9/16	37
6102256	Grey Fox 85	\$ 1,350,000	\$ 1,275,000	4,481	9/29	80
5983969	Grey Fox 77	\$ 1,395,000	\$ 1,282,500	5,494	9/15	354
6118497	Eagle Feather 360	\$ 1,599,000	\$ 1,490,000	3,636	9/23	38
6083284	Gamble Quail 205	\$ 1,600,000	\$ 1,525,000	5,273	9/11	105
6080552	Sunrise 228	\$ 1,695,000	\$ 1,615,000	4,883	9/1	105
6061104	Apache Peak 154	\$ 1,685,000	\$ 1,685,000	55,865	9/29	177
6022876	Gamble Quail Preserve 217	\$ 2,000,000	\$ 1,750,000	5,300	9/15	247
6048433	Grey Fox 1	\$ 2,295,000	\$ 2,150,000	4,861	9/15	119
6088534	Gamble Quail 116	\$ 2,550,000	\$ 2,575,000	4,527	9/10	1
5871534	Saguaro Forest 5	\$ 2,750,000	\$ 2,650,000	7,558	9/3	484
6086472	Gamble Quail Preserve 261	\$ 2,995,000	\$ 2,920,000	4,307	9/2	56
6085382	Saguaro Forest 86	\$ 3,350,000	\$ 3,150,000	6,206	9/10	24
5888870	Saguaro Forest 135	\$ 3,750,000	\$ 3,700,000	5,300	9/18	369

Lots

	# of Listings			List Price	Days on Market
Active	43	Low	\$	90,000	2
		Avg.	\$	583,156	834
		High	\$	2,495,000	5,239
Pending	14	Low	\$	170,000	714
		Avg	\$	206,084	438
		High	\$	685,000	2,678

Lots Sold September 2020

	# Sold			Sold Price	Apx Acres	Days on Market
Sold	10	Low	\$	107,000	0.77	1
		Avg	\$	294,000	0.93	171
		High	\$	950,000	1.00	443

Lots Sold September 2020 by Village

MLS#	Village	List Price	Sold Price	Apx Acres	COE	Days on Market
6097475	Gamble Quail 84	\$ 119,000	\$ 107,000	1.2	9/25	87
5952355	Arrowhead 12	\$ 119,000	\$ 114,000	0.99	9/28	449
5947378	Gamble Quail 7	\$ 140,000	\$ 130,000	1.05	9/4	363
6108254	Sunrise 280	\$ 150,000	\$ 137,500	0.93	9/9	46
6129187	Grey Fox 127	\$ 200,000	\$ 185,000	0.83	9/17	12
6130115	Rose Quartz 2	\$ 190,000	\$ 190,000	1.29	9/11	1
6102061	Gamble Quail Preserve 238	\$ 250,000	\$ 245,000	0.82	9/10	64
5987551	Seven Arrows 12	\$ 499,000	\$ 382,500	2.09	9/25	357
6111868	Saguaro Forest 331	\$ 499,000	\$ 499,000	1.86	9/22	51
6009039	Saguaro Forest 144	\$ 1,000,000	\$ 950,000	1.02	9/15	294

- Desert Mountain Property Owners
- Golf Members of the Desert Mountain Club
- Over \$700 million in Desert Mountain Real Estate Sold
- Top 5% of All Agents

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Service as of 10/01/2020. If you are currently working with another Broker please do not consider this a solicitation.

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