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SELLING DESERT MOUNTAIN REAL ESTATE
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Treating Clients like Family Since 2000

Our business philosophy is simple. We stick to the basics, show up on time, answer our phones, return emails and texts in a timely manner, and deliver what we promise!

Desert Mountain Real Estate Market Update

Homes

	#of Listings		List Price	\$/SqFt	SqFt	Days on Market
Active	92	Low	\$ 839,000	\$ 217	2,292	2
		Avg.	\$ 3,250,297	\$ 596	5,179	237
		High	\$ 16,500,000	\$ 1,673	11,250	1,206
Pending	48	Low	\$ 620,000	\$ 243	2,086	3
		Avg.	\$ 2,341,933	\$ 482	4,549	160
		High	\$ 4,995,000	\$ 973	8,187	900

Homes Sold October 2020

	# Sold		List Price	Sold Price	\$ Per SqFt	SqFt	Days on Market
Sold	25	Low	\$ 829,000	\$ 829,000	\$ 253	2,550	32
		Avg	\$ 1,994,060	\$ 1,935,377	\$ 425	4,453	184
		High	\$ 3,495,000	\$ 3,495,000	\$ 709	7,390	594

Homes Sold October 2020 by Village

MLS#	Village	List Price	Sold Price	SqFt	COE	Days on Market
5991546	Desert Fairways 9	\$ 829,000	\$ 829,000	3,282	10/30	350
6123388	Arrowhead #2	\$ 1,000,000	\$ 885,000	2,655	10/16	41
5937819	Cochise Ridge 4	\$ 925,000	\$ 895,000	2,577	10/23	428
6121719	Desert Greens 56	\$ 975,000	\$ 940,000	2,990	3/10	70
6119694	Apache Cottage 55	\$ 979,000	\$ 949,000	2,550	10/12	32
6112806	Desert Greens 67	\$ 1,100,000	\$ 1,070,000	3,350	10/5	62
6125101	Cochise Ridge 5	\$ 1,295,000	\$ 1,250,000	3,534	10/30	50
6099250	Cochise Ridge 56	\$ 1,299,000	\$ 1,250,000	3,150	10/30	118
6100397	Grey Fox 115	\$ 1,299,000	\$ 1,250,000	4,893	10/20	105
6100609	Grey Fox 18	\$ 1,375,000	\$ 1,375,000	3,758	10/30	101
6124661	Painted Sky 61	\$ 1,649,000	\$ 1,600,000	4,964	10/30	57
5974968	Saguaro Forest 139	\$ 1,845,000	\$ 1,800,000	4,912	10/30	405
6128479	Saguaro Forest 97	\$ 1,975,000	\$ 1,950,000	4,954	10/26	51
5869796	Gambel Quail 201	\$ 1,999,000	\$ 1,975,000	5,600	10/26	594
5943740	Sunrise 244	\$ 2,375,000	\$ 2,345,000	4,392	10/1	466
6112302	Lost Star 50	\$ 2,750,000	\$ 2,477,926	4,865	10/22	79
6132793	Saguaro Forest 278	\$ 2,750,000	\$ 2,495,000	7,390	10/30	43
5897391	Sunrise 286	\$ 2,599,000	\$ 2,535,000	5,015	10/12	562
6040076	Saguaro Forest 263	\$ 2,675,000	\$ 2,575,000	5,541	10/27	237
5895004	Gambel Quail 153	\$ 2,675,000	\$ 2,675,000	5,765	10/16	32
6135225	Sunset Canyon 7	\$ 2,798,500	\$ 2,878,500	4,357	10/31	44
6012864	Seven Arrows 1	\$ 2,995,000	\$ 2,900,000	5,058	10/19	305
6111372	Sunset Canyon 52	\$ 3,095,000	\$ 2,990,000	5,498	10/16	74
6121790	Saguaro Forest 187	\$ 3,100,000	\$ 3,000,000	4,231	10/30	72
6001475	Saguaro Forest 181	\$ 3,495,000	\$ 3,495,000	6,038	10/14	232

Lots

	# of Listings			List Price	Days on Market
Active	33	Low	\$	88,500	3
		Avg.	\$	639,664	836
		High	\$	2,495,000	5,270
Pending	13	Low	\$	130,000	10
		Avg	\$	209,812	801
		High	\$	799,000	1,746

Lots Sold October 2020

	# Sold			Sold Price	Apx Acres	Days on Market
Sold	12	Low	\$	160,000	0.68	17
		Avg	\$	309,621	0.91	670
		High	\$	650,000	0.99	2,691

Lots Sold October 2020 by Village

MLS#	Village		List Price	Sold Price	Apx Acres	COE	Days on Market
5830895	Gambel Quail 135	\$	170,000	\$ 160,000	1.07	10/6	714
6035305	Grey Fox 8	\$	185,000	\$ 160,000	0.86	10/26	238
5991512	Sunrise 292	\$	250,000	\$ 233,750	0.88	10/1	362
6043281	Sunrise 302	\$	245,000	\$ 239,200	0.93	10/22	238
6015775	Painted Sky 94	\$	299,000	\$ 245,000	1.04	10/9	295
6069298	Eagle Feather 343	\$	295,000	\$ 272,500	1.09	10/7	168
6005231	Painted Sky 88	\$	300,000	\$ 285,000	1.66	10/22	342
6133386	Sunrise 318	\$	299,000	\$ 295,000	0.92	10/6	17
6088882	Gambel Quail 118	\$	315,000	\$ 295,000	1.12	10/15	140
5188224	Lost Star 27	\$	450,000	\$ 305,000	1.02	10/9	2,244
5879077	Saguaro Forest 257	\$	595,000	\$ 575,000	1.12	10/8	610
5668877	Saguaro Forest 272	\$	685,000	\$ 650,000	1.41	10/13	2,691

- Desert Mountain Property Owners
- Golf Members of the Desert Mountain Club
- Over \$700 million in Desert Mountain Real Estate Sold
- Top 5% of All Agents

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Russ
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Service as of 11/01/2020. If you are currently working with another Broker please do not consider this a solicitation.

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