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SELLING DESERT MOUNTAIN REAL ESTATE

desertmountain.properties

Treating Clients like Family Since 2000

Our business philosophy is simple. We stick to the basics, show up on time, answer our phones, return emails and texts in a timely manner, and deliver what we promise!

Desert Mountain Real Estate Market Update

Homes

	#of Listings		List Price	\$/SqFt	SqFt	Days on Market
Active	82	Low	\$ 822,500	\$ 218	2,292	4
		Avg.	\$ 3,178,707	\$ 593	5,066	240
		High	\$ 16,500,000	\$ 1,673	11,250	1,236
Pending	39	Low	\$ 899,000	\$ 277	2,544	16
		Avg.	\$ 2,603,883	\$ 512	4,979	112
		High	\$ 9,750,000	\$ 1,061	10,260	802

Homes Sold November 2020

	# Sold		List Price	Sold Price	\$ Per SqFt	SqFt	Days on Market
Sold	29	Low	\$ 620,000	\$ 615,000	\$ 228	2,086	12
		Avg.	\$ 2,569,089	\$ 2,445,155	\$ 464	4,986	192
		High	\$ 10,999,999	\$ 10,200,000	\$ 1,346	8,187	900

Homes Sold November 2020 by Village

MLS#	Village	List Price	Sold Price	SqFt	COE	Days on Market
6111221	Sonoran Cottage Enclave 42	\$ 620,000	\$ 615,000	2,086	11/30	122
6112301	Desert Hills 37	\$ 995,000	\$ 960,000	3,800	11/5	115
5992640	Arrowhead 45	\$ 1,075,000	\$ 1,010,000	4,433	11/17	398
6130153	Cochise Ridge 99	\$ 1,269,000	\$ 1,200,000	3,629	11/24	32
6131423	Gambel Quail 106	\$ 1,350,000	\$ 1,237,500	5,140	11/18	26
6128177	Cochise Ridge 69	\$ 1,285,000	\$ 1,251,500	3,614	11/25	94
6139754	Sunrise 271	\$ 1,297,500	\$ 1,267,500	3,072	11/13	29
6106736	Rose Quartz 93	\$ 1,349,000	\$ 1,300,000	4,800	11/16	121
6117867	Desert Green 73	\$ 1,395,000	\$ 1,325,000	3,090	11/4	55
5858389	Apache Peak 46	\$ 1,499,000	\$ 1,474,000	5,583	11/30	696
6127319	Cochise Ridge 26	\$ 1,595,000	\$ 1,500,000	2,900	11/2	47
6151722	Sunrise 305	\$ 1,600,000	\$ 1,600,000	4,257	11/23	12
6044578	Rose Quartz 86	\$ 1,899,999	\$ 1,850,000	4,660	11/12	220
6128512	Rose Quartz 23	\$ 1,975,000	\$ 1,875,000	5,266	11/17	45
6104604	Grey Fox 122	\$ 2,195,000	\$ 1,985,000	4,781	11/3	119
6128945	Saguaro Forest 306	\$ 2,550,000	\$ 2,400,000	5,827	11/16	61
6129351	Apache Peak 105	\$ 2,695,000	\$ 2,400,000	5,802	11/18	72
6130304	Apache Peak 112	\$ 2,595,000	\$ 2,425,000	4,494	11/25	51
5995033	Sunrise 250	\$ 2,689,000	\$ 2,689,000	4,565	11/13	363
6131965	Mountain Skyline 18	\$ 2,750,000	\$ 2,700,000	5,137	11/5	27
5825666	Painted Sky 49	\$ 2,985,000	\$ 2,985,000	4,800	11/13	781
6015336	Lost Star 40	\$ 3,250,000	\$ 3,000,000	5,612	11/6	303
6040471	Mountain Skyline 63	\$ 3,500,000	\$ 3,150,000	7,104	11/17	226
6159080	Sunrise 245	\$ 3,370,000	\$ 3,200,000	5,709	11/15	110
6041760	Saguaro Forest 358	\$ 3,295,000	\$ 3,200,000	4,640	11/25	274
6131643	Apache Peak 164	\$ 3,875,000	\$ 3,600,000	6,909	11/17	59
6149849	Saguaro Forest 286	\$ 4,250,000	\$ 4,200,000	7,130	11/5	12
5755618	Saguaro Forest 240	\$ 4,300,000	\$ 4,310,000	8,187	11/3	900
6098847	Saguaro Forest 244	\$ 10,999,999	\$ 10,200,000	7,579	11/20	131

Lots

	# of Listings		List Price	Days on Market
Active	33	Low	\$ 88,500	15
		Avg.	\$ 655,770	666
		High	\$ 2,495,000	5,300
Pending	14	Low	\$ 90,000	3
		Avg.	\$ 396,111	386
		High	\$ 1,000,000	1,785

Lots Sold November 2020

	# Sold		Sold Price	Apx Acres	Days on Market
Sold	5	Low	\$ 130,000	0.84	43
		Avg.	\$ 350,000	0.93	558
		High	\$ 750,000	1.00	1,895

Lots Sold November 2020 by Village

MLS#	Village	List Price	Sold Price	Apx Acres	COE	Days on Market
6148742	Grey Fox 71	\$ 130,000	\$ 130,000	0.59	11/30	43
6041472	Grey Fox 39	\$ 259,000	\$ 225,000	0.66	11/23	273
5775801	Eagle Feather 402	\$ 299,000	\$ 250,000	0.89	11/12	1,896
6147587	Gambel Quail 192	\$ 395,000	\$ 395,000	1.07	11/30	46
5937197	Apache Peak 95	\$ 799,000	\$ 750,000	1.31	11/24	537

- Desert Mountain Property Owners
- Golf Members of the Desert Mountain Club
- Over \$700 million in Desert Mountain Real Estate Sold
- Top 5% of All Agents

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Service as of 12/01/2020. If you are currently working with another Broker please do not consider this a solicitation.

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