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SELLING DESERT MOUNTAIN REAL ESTATE
desertmountain.properties
Treating Client's like Family Since 2000

Our business philosophy is simple. We stick to the basics, show up on time, answer our phones, return emails in a timely manner, and deliver what we promise!

Desert Mountain Real Estate Market Update

Homes

	# of Listings		List Price	\$/SqFt	SqFt	Days on Market
Active	151	Low	\$ 585,000	\$ 164	1,836	6
		Avg	\$ 2,543,603	\$ 475	5,110	274
		High	\$ 13,000,000	\$ 1,318	11,250	1,608
Pending	20	Low	\$ 715,000	\$ 251	2,850	1
		Avg	\$ 1,940,851	\$ 433	4,401	134
		High	\$ 3,850,000	\$ 658	6,412	684

Homes

	# Sold		List Price	Sold Price	\$ Per SqFt	SqFt
Sold	20	Low	\$ 735,000	\$ 652,000	\$ 220	2,250
		Avg	\$ 1,872,450	\$ 1,713,025	\$ 367	4,818
		High	\$ 5,495,000	\$ 4,000,000	\$ 617	12,415

Homes Sold December 2019 by Village

MLS#	Village	List Price	Sold Price	SqFt
5940686	Cochise Ridge 8	\$ 735,000	\$ 652,000	2,684
6000729	Sonoran Ridge 29	\$ 765,000	\$ 755,000	2,288
5850665	Grey Fox 42	\$ 800,000	\$ 775,000	3,526
5992266	Sonoran Ridge 15	\$ 850,000	\$ 815,000	2,250
5952938	Hacienda 6	\$ 869,000	\$ 825,000	3,248
5999070	Sonoran Ridge 36	\$ 875,000	\$ 840,000	2,490
5823531	Desert Fairways 26	\$ 889,000	\$ 880,000	3,664
5963985	Mountain Skyline 11	\$ 1,099,000	\$ 1,037,000	3,316
5962391	Arrowhead 55	\$ 1,295,000	\$ 1,175,000	4,899
5858386	Arrowhead 41	\$ 1,350,000	\$ 1,290,000	5,666
5853070	Rose Quartz 22	\$ 1,425,000	\$ 1,375,000	4,501
5905121	Gambel Quail Preserve 233	\$ 1,699,000	\$ 1,672,500	4,979
5953182	Arrowhead 61	\$ 1,788,000	\$ 1,729,000	4,396
6000989	Chiricahua Villa 215	\$ 2,250,000	\$ 1,935,000	4,359
5846046	Saguaro Forest 83	\$ 2,150,000	\$ 2,000,000	5,983
5739918	Lone Mountain II 48	\$ 2,495,000	\$ 2,410,000	5,498
5996308	Saguaro Forest 94	\$ 3,250,000	\$ 2,950,000	6,816
5961600	Grey Fox 24	\$ 3,270,000	\$ 3,270,000	5,297
6017816	Saguaro Forest 280	\$ 4,100,000	\$ 3,875,000	8,077
5828085	Painted Sky 43 & 44	\$ 5,495,000	\$ 4,000,000	12,415

Lots

	# of Listings		List Price	Days on Market
Active	69	Low	\$ 75,000	13
		Avg	\$ 481,667	658
		High	\$ 2,495,000	4,965
Pending	6	Low	\$ 178,500	214
		Avg	\$ 332,542	217
		High	\$ 555,000	373

Lots	# Sold		Sold Price	Apx Acres	Days on Market
	7	Low	\$ 106,000	0.78	1
		Avg.	\$ 263,500	0.90	196
		High	\$ 790,000	1.00	421

Lots Sold December 2019 by Village

MLS#	Village	List Price	Sold Price	Apx Acres	COE
5895140	Grey Fox 169	\$ 124,500	\$ 106,000	0.70	12/11
5985211	Gambel Quail 62	\$ 119,000	\$ 119,000	0.94	12/23
5969764	Gambel Quail 46	\$ 169,000	\$ 145,000	0.86	12/17
5834277	Gambel Quail 154	\$ 199,900	\$ 165,000	0.98	12/11
5947039	Sunrise 251	\$ 329,000	\$ 255,000	1.25	12/31
6008739	Grey Fox 147	\$ 264,500	\$ 264,500	0.66	12/4
5862317	Sunset Canyon 42	\$ 799,000	\$ 790,000	0.73	12/20

- Desert Mountain Property Owners
- Golf Members of the Desert Mountain Club
- Over \$600 Million in Desert Mountain Real Estate Sold
- Top 5% of All Agents

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Service as of 1/03/2020. If you are currently working with another Broker please do not consider this a solicitation.

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