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SELLING DESERT MOUNTAIN REAL ESTATE

desertmountain.properties

Treating Clients like Family Since 2000

Our business philosophy is simple. We stick to the basics, show up on time, answer our phones, return emails and texts in a timely manner, and deliver what we promise!

Desert Mountain Real Estate Market Update

Greetings to our valued clients, we hope this market update finds you
and your loved ones safe and healthy.

~ The Marshall Brothers

Homes

	#of Listings		List Price	\$/SqFt	SqFt	Days on Market
Active	147	Low	\$ 598,000	\$ 189	1,836	1
		Avg.	\$ 2,654,536	\$ 497	5,070	273
		High	\$ 13,000,000	\$ 1,318	11,250	1,621
Pending	25	Low	\$ 789,000	\$ 250	2,544	32
		Avg.	\$ 2,250,366	\$ 491	4,498	178
		High	\$ 4,765,000	\$ 822	6,910	801

Homes Sold March 2020

	# Sold		List Price	Sold Price	\$ Per SqFt	SqFt	Days on Market
Sold	25	Low	\$ 798,921	\$ 725,000	\$ 217	2,490	1
		Avg	\$ 1,391,791	\$ 1,323,117	\$ 339	3,895	232
		High	\$ 2,870,000	\$ 2,870,000	\$ 633	5,646	1,626

Homes Sold March 2020 by Village

MLS#	Village	List Price	Sold Price	SqFt	COE	Days on Market
5775815	Haciendas 33	\$ 824,000	\$ 725,000	2,544	3/2	1,628
5915062	Desert Greens 46	\$ 800,000	\$ 770,000	3,350	3/19	329
6031444	Cochise Ridge 63	\$ 798,921	\$ 798,921	2,577	3/13	30
5938439	Cochise Ridge 82	\$ 899,500	\$ 875,000	3,325	3/5	269
5911262	Grey Fox 65	\$ 900,000	\$ 880,000	3,626	3/12	226
6035135	Desert Fairways 26	\$ 899,000	\$ 895,000	3,664	3/12	32
6029165	Apache Peak 26	\$ 895,000	\$ 895,000	2,660	3/31	65
6018608	Desert Greens 74	\$ 945,000	\$ 920,000	3,892	3/30	69
6003265	Sonoran Ridge 17	\$ 959,000	\$ 934,000	2,490	3/31	143
6045050	Lookout Ridge 40	\$ 1,210,000	\$ 1,210,000	3,067	3/5	1
5988545	Mountain Skyline 28	\$ 1,295,000	\$ 1,200,000	4,363	3/24	183
5923061	Gambel Quail Preserve 243	\$ 1,299,000	\$ 1,200,000	5,524	3/26	324
6000353	Cochise Ridge 23	\$ 1,300,000	\$ 1,225,000	3,747	3/31	99
5925131	Apache Peak 15	\$ 1,410,000	\$ 1,325,000	3,800	3/10	293
6032615	Grey Fox 18	\$ 1,500,000	\$ 1,335,000	3,807	3/31	46
6018095	Turquoise Ridge 63	\$ 1,350,000	\$ 1,350,000	3,474	3/20	22
6033605	Gambel Quail 130	\$ 1,550,000	\$ 1,475,000	3,617	3/20	37
5853451	Sunrise 215	\$ 1,698,000	\$ 1,575,000	5,356	3/18	467
6025871	Mountain Skyline 50	\$ 1,649,850	\$ 1,625,000	4,332	3/11	51
5992348	Mountain Skyline 60	\$ 1,875,000	\$ 1,625,000	5,646	3/12	149
5988419	Saguaro Forest 186	\$ 1,749,000	\$ 1,625,000	5,245	3/31	156
6038519	Desert Horizons 47	\$ 1,849,500	\$ 1,765,000	4,050	3/12	16
6023881	Turquoise Ridge 49	\$ 1,999,000	\$ 1,870,000	4,100	3/9	35
5895233	Sunrise 287	\$ 2,270,000	\$ 2,200,000	4,578	3/6	332
5988749	Grey Fox 25	\$ 2,870,000	\$ 2,870,000	4,536	3/20	34

Lots

	# of Listings		List Price	Days on Market
Active	83	Low	\$ 67,500	11
		Avg.	\$ 478,524	594
		High	\$ 2,495,000	5,056
Pending	3	Low	\$ 149,000	330
		Avg.	\$ 330,500	283
		High	\$ 825,000	415

Lots Sold March 2020

	# Sold	Sold Price	Apx Acres	Days on Market
Sold	1	\$ 165,000	0.83	268

Lots Sold March 2020 by Village

MLS#	Village	List Price	Sold Price	Apx Acres	COE	Days on Market
5946946	Eagle Feather 376	\$ 199,000	\$ 165,000	0.88	3/25	268

- Desert Mountain Property Owners
- Golf Members of the Desert Mountain Club
- Over \$650 million in Desert Mountain Real Estate Sold
- Top 5% of All Agents

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Service as of 04/01/2020. If you are currently working with another Broker please do not consider this a solicitation.

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