



Keith Marshall
602.809.4100

Kirk Marshall
602.882.2112

SELLING DESERT MOUNTAIN REAL ESTATE

desertmountain.properties

Treating Clients like Family Since 2000

Our business philosophy is simple. We stick to the basics, show up on time, answer our phones, return emails and texts in a timely manner, and deliver what we promise!

Desert Mountain Real Estate Market Update

Homes

	#of Listings		List Price	\$/SqFt	SqFt	Days on Market
Active	135	Low	\$ 655,000	\$ 189	2,086	18
		Avg.	\$ 2,780,949	\$ 511	5,160	298
		High	\$ 13,000,000	\$ 1,318	11,250	1,651
Pending	27	Low	\$ 584,900	\$ 250	2,292	1
		Avg.	\$ 1,937,871	\$ 428	4,381	176
		High	\$ 3,850,000	\$ 748	5,850	507

Homes Sold April 2020

	# Sold		List Price	Sold Price	\$ Per SqFt	SqFt	Days on Market
Sold	12	Low	\$ 799,000	\$ 785,000	\$ 168	2,544	1
		Avg	\$ 1,843,211	\$ 1,740,544	\$ 430	3,980	208
		High	\$ 4,765,000	\$ 4,665,000	\$ 902	6,910	801

Homes Sold April 2020 by Village

MLS#	Village	List Price	Sold Price	SqFt	COE	Days on Market
5972891	Haciendas 34	\$ 799,000	\$ 785,000	2,544	4/9	222
6042959	Desert Hills 32	\$ 939,000	\$ 840,000	3,307	4/17	51
6034197	Haciendas 21	\$ 899,000	\$ 899,000	3,248	4/27	81
6043896	Apache Cottage 57	\$ 1,000,000	\$ 900,000	2,707	4/9	38
6031018	Desert Greens 41	\$ 1,000,000	\$ 960,000	3,664	4/8	75
5841284	Arrowhead 68	\$ 1,295,000	\$ 1,162,500	6,910	4/6	802
5988251	Sunrise 307	\$ 1,295,000	\$ 1,175,000	3,440	4/13	201
5988649	Sunset Canyon 18	\$ 1,925,000	\$ 1,800,000	4,925	4/15	339
6008973	Seven 68	\$ 1,852,527	\$ 1,852,032	2,985	4/24	1
6005545	Eagle Feather 411	\$ 2,399,000	\$ 2,175,000	4,128	4/30	167
6023070	Cochise Ridge 87	\$ 3,950,000	\$ 3,700,000	4,100	4/14	88
5849406	Saguaro Forest 284	\$ 4,765,000	\$ 4,665,000	5,800	4/29	463

Lots

	# of Listings		List Price	Days on Market
Active	81	Low	\$ 67,500	9
		Avg.	\$ 474,290	621
		High	\$ 2,495,000	5,056
Pending	4	Low	\$ 125,000	8
		Avg	\$ 535,334	112
		High	\$ 825,000	445

Lots Sold April 2020

	# Sold		Sold Price	Apx Acres	Days on Market
Sold	3	Low	\$ 135,000	0.89	47
		Avg	\$ 225,000	0.91	147
		High	\$ 355,000	0.93	330

Lots Sold April 2020 by Village

MLS#	Village	List Price	Sold Price	Apx Acres	Days on Market	
					COE	Market
5921578	Mountain Skyline 79	\$ 149,000	\$ 135,000	0.73	4/7	330
6033090	Arrowhead 54	\$ 199,000	\$ 185,000	0.87	4/10	65
6049303	Arrowhead 37	\$ 399,999	\$ 355,000	0.91	4/29	47

- Desert Mountain Property Owners
- Golf Members of the Desert Mountain Club
- Over \$650 million in Desert Mountain Real Estate Sold
- Top 5% of All Agents

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Keith.Marshall@RussLyon.com

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Russ
Lyon



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Service as of 05/01/2020. If you are currently working with another Broker please do not consider this a solicitation.

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