



Russ Lyon | Sotheby's
INTERNATIONAL REALTY



DESERT MOUNTAIN

Keith Marshall

602-809-4100

Keith.Marshall@RussLyon.com

Kirk Marshall

602-882-2112

Kirk.Marshall@RussLyon.com

Treating Clients Like Family

www.DesertMountain.properties

Please find below the Desert Mountain Market Overview for May 2019. Our business philosophy is simple - we stick to the basics, show up on time, answer our phones, deliver what we promise and..... *We Treat our Clients like Family!*

Kirk & Keith Marshall - The Marshall Brothers

Desert Mountain

Real Estate Market Update

Homes

	# of Listings	Homes	List Price	Price/SqFt	SqFt	Days On Market
Active	143	Low	\$ 625,000	\$ 164	2,234	4
		Avg.	\$ 2,418,613	\$ 441	5,113	279
		High	\$ 9,995,000	\$ 1,219	12,415	1,393
Pending	44	Low	\$ 675,000	\$ 235	2,045	7
		Avg.	\$ 1,083,002	\$ 407	4,719	242
		High	\$ 9,495,000	\$ 1,318	8,251	762

Homes Sold May 2019

	#/Sold Listings	List Price	Sold Price	Sold \$/SqFt	Sold SqFt	Days On Market	
Sold	29	Low	\$ 595,000	\$ 585,000	\$ 212	2,234	38
		Avg.	\$ 2,271,393	\$ 2,131,966	\$ 441	4,741	287
		High	\$ 9,950,000	\$ 9,300,000	\$ 1,318	8,251	935

Homes Sold - May 2019 by Village

<u>MLS #</u>	<u>Address</u>	<u>List Price</u>	<u>Sold Price</u>	<u>Sq.Ft.</u>	<u>Sold Date</u>	<u>Days on Market</u>
5743175	Sonoran Ridge 23	\$ 595,000	\$ 585,000	2,234	05/30	428
5884640	Desert Fairways 35	\$ 825,000	\$ 750,000	2,990	05/03	55
5872138	Desert Horizon 10	\$ 825,000	\$ 775,000	3,596	05/09	102
5909127	Desert Greens 62	\$ 829,000	\$ 815,000	3,350	05/31	51
5664960	Desert Fairways 13	\$ 875,000	\$ 875,000	3,350	05/02	575
5877205	Rose Quartz 43	\$ 997,000	\$ 950,000	3,442	05/03	86
5906928	Mountain Skyline 24	\$1,095,000	\$1,095,000	3,393	05/20	38
5839428	Cochise Ridge 25	\$1,295,000	\$1,150,000	3,325	05/31	232
5676635	Desert Hills 4	\$1,275,000	\$1,230,000	6,011	05/29	594
5903743	Arrowhead 64	\$1,395,000	\$1,320,000	4,306	05/24	53
5823207	Grey Fox 125	\$1,397,000	\$1,350,000	4,749	05/14	842
5755239	Painted Sky 20	\$1,500,000	\$1,400,000	4,727	05/30	398
5867031	Grey Fox 27	\$1,690,000	\$1,525,000	4,800	05/22	78
5501460	Painted Sky 6	\$1,735,000	\$1,725,000	4,452	05/31	935
5824817	Desert Horizon 24	\$1,985,000	\$1,750,000	4,050	05/13	172
5816655	Sunset Canyon 28	\$2,100,000	\$1,850,000	6,082	05/17	250
5845828	Grey Fox 6	\$1,995,000	\$1,870,000	4,371	05/14	167
5830788	Eagle Feather 345	\$1,998,000	\$1,925,000	4,335	05/10	213
5888606	Cochise Geronimo	\$2,294,500	\$2,100,000	5,072	05/01	66
5828316	Grey Fox 98	\$2,225,000	\$2,150,000	4,379	05/02	205
5890959	Saguaro Forest 316	\$2,590,000	\$2,327,000	6,459	05/31	77
5726399	Gambel Quail 190	\$2,475,000	\$2,400,000	5,000	05/24	462
5842744	Rose Quartz 89	\$2,695,000	\$2,425,000	4,409	05/27	204
5823558	Saguaro Forest 34	\$2,895,000	\$2,650,000	4,706	05/30	239
5836664	Painted Sky 82	\$2,850,000	\$2,700,000	6,458	05/16	205
5894048	Apache Peak 133	\$3,195,000	\$3,035,000	4,818	05/10	63
5863265	Saguaro Forest 47	\$4,999,900	\$4,500,000	6,836	05/13	129
5909977	Eagle Feather 404	\$5,295,000	\$5,300,000	8,251	05/24	41
5862223	Saguaro Forest 244	\$9,950,000	\$9,300,000	7,548	05/24	143

Lots

	# of		List Price	Days On Market	
Active	83	Low	\$ 89,000	17	
		Avg.	\$ 452,975	611	
		High	\$ 2,495,000	4,750	
Pending	4	Low	\$ 350,000	9	
		Avg.	\$ 524,500	756	
		High	\$ 869,999	816	
		#/Sold	Apx.		
Sold	2	Low	\$ 350,000	.89	24
		Avg.	\$ 350,000	.90	1,354
		High	\$ 350,000	.92	2,684

Lots Sold - May 2019 by Village

<u>MLS #</u>	<u>Address</u>	<u>List Price</u>	<u>Sold Price</u>	<u>Apx. Acres</u>	<u>COE</u>	<u>DOM</u>
5140487	Saguaro Forest 181	\$ 379,000	\$ 350,000	1.19	05/08	1,595
5914678	Painted Sky 21	\$ 395,000	\$ 350,000	1.27	05/30	28

If you would like any additional information, please do call or email us. All data collected from the MLS Listing Service as of 05/31/2019. If you are currently working with another Broker please do not consider this a solicitation.

To view our website please click on any area of the Market Update.