



Keith Marshall  
602.809.4100

Kirk Marshall  
602.882.2112

SELLING DESERT MOUNTAIN REAL ESTATE  
desertmountain.properties

*Treating Clients like Family Since 2000*

Our business philosophy is simple. We stick to the basics, show up on time, answer our phones, return emails and texts in a timely manner, and deliver what we promise!

## Desert Mountain Real Estate Market Update

### Homes

	#of Listings		List Price	\$/SqFt	SqFt	Days on Market
Active	114	Low	\$ 815,000	\$ 218	2,288	1
		Avg.	\$ 2,930,709	\$ 541	5,124	302
		High	\$ 16,500,000	\$ 1,673	11,250	1,712
Pending	41	Low	\$ 619,000	\$ 234	2,086	11
		Avg.	\$ 2,148,876	\$ 417	4,610	222
		High	\$ 4,500,000	\$ 707	8,015	1,537

### Homes Sold June 2020

	# Sold		List Price	Sold Price	\$ Per SqFt	SqFt	Days on Market
Sold	15	Low	\$ 598,000	\$ 575,000	\$ 260	1,836	1
		Avg	\$ 1,624,933	\$ 1,541,700	\$ 390	3,836	207
		High	\$ 3,275,000	\$ 3,075,000	\$ 748	6,852	731

### Homes Sold June 2020 by Village

MLS#	Village	List Price	Sold Price	SqFt	COE	Days on Market
6031868	Sonoran Cottage 43	\$ 598,000	\$ 575,000	1,836	6/17	105
5704402	Sonoran Cottages 14	\$ 619,000	\$ 597,000	2,292	6/26	737
6080645	Sonoran Cottages Enclave 45	\$ 740,000	\$ 737,000	2,086	6/30	19
6075732	Sonoran Cottages Enclave 28	\$ 799,000	\$ 799,000	2,292	6/22	44
6015940	Gambel Quail 184	\$ 1,150,000	\$ 1,050,000	3,865	6/30	163
6034665	Desert Fairways 30	\$ 1,275,000	\$ 1,140,000	3,664	6/15	130
6082790	Rose Quartz 24	\$ 1,250,000	\$ 1,150,000	3,930	6/19	19
6073656	Eagle Feather 360	\$ 1,499,000	\$ 1,387,500	3,636	6/29	57
6024039	Grey Fox 82	\$ 1,649,000	\$ 1,500,000	3,407	6/25	162
6081687	Sunset Canyon 19	\$ 1,675,000	\$ 1,600,000	4,678	6/30	16
5838181	Rose Quartz 71	\$ 1,695,000	\$ 1,640,000	5,822	6/26	586
6025783	Saguaro Forest 352	\$ 2,250,000	\$ 2,175,000	3,860	6/30	164
5859703	Turquoise Ridge 43	\$ 2,700,000	\$ 2,700,000	5,040	6/16	14
6001181	Apache Peak 93	\$ 3,200,000	\$ 3,000,000	4,279	6/30	146
5975517	Sunset Canyon 64	\$ 3,275,000	\$ 3,075,000	6,852	6/30	270



## Lots

	# of Listings		List Price	Days on Market
Active	70	Low	\$ 67,500	21
		Avg.	\$ 513,330	705
		High	\$ 2,495,000	5,147
Pending	9	Low	\$ 60,000	2
		Avg	\$ 183,959	224
		High	\$ 325,000	516

## Lots Sold June 2020

	# Sold		Sold Price	Apx Acres	Days on Market
Sold	9	Low	\$ 84,000	0.80	1
		Avg	\$ 448,167	0.90	359
		High	\$ 760,000	1.00	1,187

## Lots Sold June 2020 by Village

MLS#	Village	List Price	Sold Price	Apx Acres	COE	Days on Market
6020640	Grey Fox 11	\$ 104,900	\$ 84,000	0.81	6/25	132
5826888	Gambel Quail 58	\$ 169,000	\$ 155,000	1.1	6/16	626
6069525	Mountain Skyline 54	\$ 195,000	\$ 182,500	0.72	6/9	41
5987308	Saguaro Forest 337	\$ 449,000	\$ 400,000	23.91	6/22	262
6042430	Painted Sky 22	\$ 465,000	\$ 420,000	1.13	6/15	81
6054400	Lone Mountain II 47	\$ 689,000	\$ 575,000	1.12	6/11	37
6090224	Apache Peak 33	\$ 700,000	\$ 700,000	0.93	6/24	1
5570716	Saguaro Forest 264	\$ 869,999	\$ 757,000	2.98	6/11	1,192
5881983	Saguaro Forest 182	\$ 825,000	\$ 760,000	1.54	6/30	505

- Desert Mountain Property Owners
- Golf Members of the Desert Mountain Club
- Over \$650 million in Desert Mountain Real Estate Sold
- Top 5% of All Agents

**Keith Marshall**

602.809.4100

Keith.Marshall@RussLyon.com

**Kirk Marshall**

602.882.2112

Kirk.Marshall@RussLyon.com



Russ  
Lyon



**Sotheby's**  
INTERNATIONAL REALTY

desertmountain.properties

Service as of 07/01/2020. If you are currently working with another Broker please do not consider this a solicitation.

[View our Website](#)

Independently Owned and operated. Equal Housing Opportunity. This information, including property price is deemed reliable but not guaranteed. Square footage, lot size and other stated dimensions are estimated. Information not independently verified by Broker