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SELLING DESERT MOUNTAIN REAL ESTATE

desertmountain.properties

Treating Clients like Family Since 2000

Our business philosophy is simple. We stick to the basics, show up on time, answer our phones, return emails and texts in a timely manner, and deliver what we promise!

Desert Mountain Real Estate Market Update

Homes

	#of Listings		List Price	\$/SqFt	SqFt	Days on Market
Active	109	Low	\$ 620,000.00	\$ 218.00	2,086	1
		Avg.	\$ 2,956,790.00	\$ 545.00	5,118	308
		High	\$ 16,500,000.00	\$ 1,673.00	11,250	1,742
Pending	37	Low	\$ 619,000.00	\$ 234.00	2,086	1
		Avg.	\$ 2,037,083.00	\$ 432.00	4,503	191
		High	\$ 5,400,000.00	\$ 819.00	7,673	602

Homes Sold July 2020

	# Sold		List Price	Sold Price	\$ Per SqFt	SqFt	Days on Market
Sold	25	Low	\$ 699,000	\$ 699,000	\$ 226	2,086	21
		Avg	\$ 2,007,360	\$ 1,898,784	\$ 412	4,445	256
		High	\$ 4,500,000	\$ 4,100,000	\$ 726	8,015	1,537

Homes Sold July 2020 by Village

MLS#	Village	List Price	Sold Price	SqFt	COE	Days on Market
6076901	Sonoran Cottage 29	\$ 699,000	\$ 699,000	2,086	7/3	55
5739398	Cochise Ridge 51	\$ 795,000	\$ 753,000	3,325	7/16	851
6012374	Hacienda 4	\$ 900,000	\$ 890,000	3,248	7/1	206
6040398	Apache Cottage 35	\$ 939,000	\$ 890,000	2,454	7/3	121
6023364	Lookout Ridge 2	\$ 995,000	\$ 950,000	2,960	7/14	172
6049904	Apache Cottage 39	\$ 1,150,000	\$ 1,125,000	2,296	7/15	104
6076114	Apache Cottage 10	\$ 1,200,000	\$ 1,180,000	2,454	7/16	69
6093558	Cochise Ridge 62	\$ 1,195,000	\$ 1,187,000	3,006	7/30	41
5994924	Cochise Ridge 20	\$ 1,199,000	\$ 1,199,000	3,685	7/21	274
6034929	Sunrise 278	\$ 1,285,000	\$ 1,280,000	4,244	7/6	21
6061871	Cochise Ridge 90	\$ 1,325,000	\$ 1,295,000	3,325	7/15	88
6005523	Eagle Feather 462	\$ 1,399,999	\$ 1,375,000	4,015	7/16	238
6076611	Cochise Ridge 31	\$ 1,600,000	\$ 1,400,000	3,773	7/15	72
6034755	Eagle Feather 352	\$ 1,950,000	\$ 1,815,000	4,653	7/27	126
6079752	Painted Sky 50	\$ 1,875,000	\$ 1,850,000	5,060	7/15	44
5900236	Eagle Feather 392	\$ 2,088,000	\$ 1,900,000	5,148	7/8	474
6056909	Chiricahua 226	\$ 1,995,000	\$ 1,900,000	4,690	7/31	107
6000963	Eagle Feather 403	\$ 2,225,000	\$ 1,940,000	6,412	7/22	89
6080169	Gambel Quail 154	\$ 2,375,000	\$ 2,451,600	5,283	7/16	58
6027446	Lone Mountain I 44	\$ 3,499,000	\$ 3,250,000	6,421	7/15	156
5848792	Lone Mountain II 63/64	\$ 3,495,000	\$ 3,250,000	7,570	7/31	977
5892200	Apache Peak 119	\$ 3,500,000	\$ 3,450,000	5,050	7/17	467
6091277	Apache Peak 133	\$ 3,750,000	\$ 3,500,000	4,818	7/21	37
5422527	Saguaro Fores 286	\$ 4,250,000	\$ 3,840,000	8,015	7/31	1,542
6044191	Sunset Canyon 25	\$ 4,500,000	\$ 4,100,000	7,140	7/31	82

Lots

	# of Listings		List Price	Days on Market
Active	59	Low	\$ 90,000	5
		Avg.	\$ 504,781	714
		High	\$ 2,495,000	5,178
Pending	9	Low	\$ 67,500	21
		Avg	\$ 334,036	527
		High	\$ 599,000	816

Lots Sold July 2020

	# Sold		Sold Price	Apx Acres	Days on Market
Sold	8	Low	\$ 55,000	0.77	3
		Avg	\$ 174,000	0.92	669
		High	\$ 385,000	1.00	3,603

Lots Sold July 2020 by Village

MLS#	Village	List Price	Sold Price	Apx Acres	COE	Days on Market
5944142	Grey Fox 107	\$ 60,000	\$ 55,000	0.43	7/21	371
5872463	Eagle Feather 423	\$ 95,000	\$ 84,500	0.92	7/2	516
5971675	Gambel Quail 235	\$ 94,000	\$ 94,000	0.96	7/16	298
5971574	Sunrise 280	\$ 125,000	\$ 120,000	0.93	7/6	261
5999686	Sunrise 322	\$ 149,000	\$ 139,000	0.88	7/31	273
6079648	Rose Quartz 15	\$ 325,000	\$ 250,000	0.90	7/30	28
6092654	Renegade 108	\$ 269,500	\$ 264,500	1.03	7/17	5
5487622	Saguaro Forest 21	\$ 419,000	\$ 385,000	0.85	7/17	1,424

- Desert Mountain Property Owners
- Golf Members of the Desert Mountain Club
- Over \$700 million in Desert Mountain Real Estate Sold
- Top 5% of All Agents

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Russ
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INTERNATIONAL REALTY

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Service as of 07/01/2020. If you are currently working with another Broker please do not consider this a solicitation.

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