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SELLING DESERT MOUNTAIN REAL ESTATE
desertmountain.properties

Treating Clients like Family Since 2000

Our business philosophy is simple. We stick to the basics, show up on time, answer our phones, return emails and texts in a timely manner, and deliver what we promise!

Desert Mountain Real Estate Market Update

Homes

	#of Listings		List Price	\$/SqFt	SqFt	Days on Market
Active	112	Low	\$ 620,000	\$ 218	2,086	1
		Avg.	\$ 2,863,333	\$ 544	4,960	264
		High	\$ 16,500,000	\$ 1,673	11,250	1,407
Pending	28	Low	\$ 825,000	\$ 289	2,288	1
		Avg.	\$ 2,294,000	\$ 467	4,627	155
		High	\$ 6,750,000	\$ 818	7,558	855

Homes Sold August 2020

	# Sold		List Price	Sold Price	\$ Per SqFt	SqFt	Days on Market
Sold	19	Low	\$ 619,000	\$ 597,000	\$ 210	2,086	1
		Avg	\$ 1,929,100	\$ 1,837,079	\$ 390	4,443	229
		High	\$ 5,400,000	\$ 5,025,000	\$ 706	7,673	899

Homes Sold August 2020 by Village

MLS#	Village	List Price	Sold Price	SqFt	COE	Days on Market
6073707	Sonoran Cottage 41	\$ 619,000	\$ 597,000	2,086	8/11	92
6021978	Mountain Skyline 37	\$ 749,900	\$ 730,000	3,229	8/31	159
6049631	Sonoran Cottage Enclave 38	\$ 800,000	\$ 760,000	2,086	8/5	101
6023263	Hacienda 16	\$ 848,000	\$ 825,000	2,544	8/18	187
6091662	Apache Cottage 30	\$ 949,000	\$ 900,000	2,393	8/24	56
6045007	Lookout Ridge 51	\$ 949,000	\$ 910,000	3,067	8/13	130
6103154	Turquoise Ridge 48	\$ 1,350,000	\$ 1,050,000	4,994	8/5	38
6087991	Grey Fox 113	\$ 1,275,000	\$ 1,265,000	3,952	8/18	37
5992511	Grey Fox 126	\$ 1,440,000	\$ 1,340,000	3,987	8/27	307
5774960	Gambel Quail 49	\$ 1,399,000	\$ 1,350,000	4,000	8/21	900
6098265	Grey Fox 176	\$ 1,420,000	\$ 1,390,000	4,472	8/20	34
6087567	Rose Quartz 37	\$ 1,585,000	\$ 1,550,000	4,872	8/6	48
5843634	Saguaro Forest 71	\$ 2,395,000	\$ 2,200,000	5,562	8/19	641
5994593	Grey Fox 114	\$ 2,479,000	\$ 2,350,000	4,658	8/13	254
5847345	Saguaro Forest 143	\$ 2,850,000	\$ 2,675,000	7,673	8/21	590
6103199	The Villas at Seven DU82	\$ 3,000,000	\$ 3,000,000	4,376	8/1	1
5847784	Saguaro Forest 184	\$ 3,295,000	\$ 3,272,500	7,520	8/13	605
5844061	Lost Star 38	\$ 3,850,000	\$ 3,715,000	5,850	8/25	99
6048850	Saguaro Forest 47	\$ 5,400,000	\$ 5,025,000	7,102	8/19	127

Lots

	# of Listings			List Price	Days on Market
Active	55	Low	\$	94,500	28
		Avg.	\$	536,140	746
		High	\$	2,495,000	5,209
Pending	8	Low	\$	90,000	363
		Avg	\$	206,084	438
		High	\$	499,000	2,205

Lots Sold August 2020

	# Sold			Sold Price	Apx Acres	Days on Market
Sold	5	Low	\$	63,750	0.76	29
		Avg	\$	304,250	0.84	560
		High	\$	500,000	0.94	1,040

Lots Sold August 2020 by Village

MLS#	Village		List Price	Sold Price	Apx Acres	COE	Days on Market
5825147	Grey Fox 104	\$	67,500	\$ 63,750	0.7	8/27	706
6079648	Rose Quartz 15	\$	325,000	\$ 325,000	0.9	8/10	29
6020210	Arrowhead 21	\$	295,000	\$ 257,500	0.69	8/18	212
6010658	Saguaro Forest 318	\$	595,000	\$ 450,000	2.02	8/31	1,040
5763018	Saguaro Forest 348	\$	599,000	\$ 500,000	2.54	8/3	818

- Desert Mountain Property Owners
- Golf Members of the Desert Mountain Club
- Over \$700 million in Desert Mountain Real Estate Sold
- Top 5% of All Agents

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Service as of 08/01/2020. If you are currently working with another Broker please do not consider this a solicitation.

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